# **Maryland, Delaware and District of Columbia**

# **Elks Association News**

A Fraternal Organization Benevolent and Protective Order of Elks United States of America

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# www.MDDEDCELKS.ORG



# Message from the State President

Happy New Year and welcome to Cambridge Lodge No. 1272 for the Winter Workshop of the DE, MD and DC Elks State Association. A special welcome to our guests, SDGER Malcolm McPherson and his wife Pat, from the great State of New Jersey. Please take the opportunity to welcome them to our State Association Workshop and congratulate Malcolm as the endorsed candidate for Grand Exalted

State President W

Connie deYoung

Ruler for 2017-2018. We are also honored to have our friends, State Sponsor Paul Helsel and his wife Jane and Grand Lodge Trustee Warren Johnson and his wife Debbie.

Thank you to all the members who attended the Fall Workshop in Ocean City. I know the weather was not very cooperative but it was nice to see the large attendance. I hope everyone learned something new and useful that you were able to take back to your Lodge to share with your membership. Also, a big thank you to the presenters for the informative and educational training sessions and presentations. I received feedback from many in attendance stating that they really enjoyed the Fall Conference. The meetings were more informative and the Saturday night dinner was excellent. The food was the best that we have had in a long time. Thank you to the Con-Con Committee for the food selection and the entertainment. The weekend training sessions, presentations and, of course, the social time have all proven to be valuable, interesting and FUN.

Since the October meeting, I have made 12 official Lodge visits, attended Camp Barrett meetings, Con-Con Committee meetings, the State Soccer Shoot and visited several Lodges socially. Brian and I had the privilege to attend the New Jersey Elks State Association Conference. What a Wonderful Weekend and a great experience visiting with another State Association.

It has been a pleasure visiting individual Lodges, and I'm very impressed to hear of the many accomplishments at each Lodge. Several Lodges have already met the goal of a Plus in membership and many others will meet that goal by year-end. I greatly appreciate the warm reception and hospitality shown to the District Vice Presidents and myself. Keep up the good work. Remember my motto: Membership - Fellowship - Success.

As we move into the new calendar year, it is time to start preparing for nominations and elections of Lodge Officers. If you are interested in a District or State Committee, please contact the District Leaders in your District. Also, if you are interested in State Vice President, Camp Barrett Executive Committee or a Trustee position please contact your District Vice President. Good Lead-

Happy New Year and welcome to Cam- ers are important for the success of our Order.

I sincerely thank Cambridge Lodge for hosting this Winter Workshop. Please thank them for their hard work and their hospitality. Our next meeting is the Spring Workshop in March at Kent Island Lodge No. 2576 when our Grand Exalted Ruler, Michael Zellen, and First Lady Donna will be visiting with us.

MD

January 2017

Fraternally,

Connie J. deYoung, State President DE, MD & DC Elks Association



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# Maryland, Delaware & District of Columbia Elks Association News Official Publication

2016-2017

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### WINTER WORKSHOP AGENDA OF THE MD, DE, & DC ELKS ASSOCIATION

Cambridge Lodge No. 1272, Cambridge, Maryland

### FRIDAY, January 20, 2017

| 12:00 Noon - 5 P.M | Registration                                   |
|--------------------|--|
| 11:00 A.M 2:00 P.M | Lunch – Cambridge Lodge                        |
| 1:00 P.M 4:00 P.M  | Advisory Committee Meeting                     |
| 5:00 P.M           | State Trustees Meeting                         |
| 5:30 P.M           | Elks Camp Barrett Executive Committee Meeting  |
| 6:00 P.M 7:30 P.M  | Dinner – Cambridge Lodge                       |
| 7:30 P.M 10:00 P.M | DJ Playing 60's, 70's, 80's Classic Rock Music |

### SATURDAY, January 21, 2017

| 7:30 - 9:00 A.MBreakfast Buffet – Cambridge Lodge                                 |
|---|
| 8:00 A.MElks Camp Barrett Representatives Meeting                                 |
| 8:00 A.M NoonRegistration   |
| 9:00 A.MWorkshop Called to Order  |
| 9:00 A.M 9:30 A.M Introductions, Invocation, Pledge, Roll Call, etc.              |
| 9:30 A.M 11:50 A.MTraining, Presentations and Committee Reports                   |
| (9:30 -11:30)DD Clinic - DDGERs (2 hours)   |
| (11:30) State Association History - Carl Robinson (15')                           |
| (11:45)Training - Trent Manson (10')  |
| 11:55 A.MAnnouncements & Recess until 9:00 A.M. Sunday, January 22 <sup>nd</sup>  |
| 12:00 - 12:30 P.M President & President Elect Meeting with VPs & Committee Chairs |
| 12:00 - 1:30 P.MLunch – Cambridge Lodge   |
| 1:30 - 3:30 P.MPGER Paul D. Helsel, Meeting with DDGERs & PSPs / DLs              |
| 1:30 - 4:30 P.MCommittee Meetings (as requested by State Chairs)                  |
| 5:00 - 6:00 P.MSocial Hour at Cambridge Lodge                                     |
| 6:00 - 7:00 P.MDinner at Cambridge Lodge  |
| 7:00 - 11:00 P.MLive Music - Off the Hook Band                                    |
|   |

### SUNDAY, January 22, 2017

| 7:30 - 9:00 A.MBreakfa           | st Buffet Cambridge Lodge  |
|----------------------------------|--|
| 8:00 - 9:00 A.MRegistra          | ation  |
| 9:00 A.MWorksh                   | op Called to Order   |
| 9:00 - 10:55 A.M <b>Traini</b> r | ig, Presentations and Committee Reports:   |
| (9:00)                           | Convention & Conference Committee - Merrilyn Ramsey (107)                                    |
| (9:10)                           | ENVSC Army of Hope - Bob McIntyre (10')  |
| (9:20)                           | Welcome Home Veterans - Carl Robinsom (10')  |
|                                  | Accident Prevention - Gary Eckenrode (10')   |
|                                  | Elks National Foundation - Mary Cardinal-Vogt (10')  |
|                                  | Camp Barrett - John Loftus (10')   |
| (10:00)                          | Peer Leadership Training - Cindy Taylor (15')  |
|                                  | Membership/Elks Trip - Bob Baxendell (10')   |
|                                  | Charity Reporting - Darleen Bedard (5')  |
|                                  | Government Relations - Bonnie Howell (10')   |
| (10:40)                          | Ritual - Larry Mathers (10')   |
|                                  | William J. Jernick Fund - John Loftus (10')  |
|                                  | Maryland Gaming - Carl Vogt (10')  |
|                                  | Convention Booklet - Margie McIntyre (5')  |
| (11:15)                          | Scholarship - Lynn Evans (5')  |
|                                  | Soccer - Mike Taylor (5')  |
|                                  | Hoop Shoot - Basil Wadkovsky (5')  |
| 11:30 A.M. BUSINESS MEETING:     | Secretary's Report – Minutes / Communications<br>Trustees' Report - Vouchers – Gerald Morrow |
|                                  | Treasurer's Report – Jackie Phillips   |
|                                  | Advisory Committee Report - Priscilla Schwab   |
|                                  | Unfinished Business / New Business   |
|                                  | Announcements  |
|                                  | nments - President - Grand Lodge Sponsor Paul Helsel   |
|                                  | SDGER Malcolm McPherson  |
|                                  | Departed Members / Silence / Sickness & Distress   |
| ADJOURN by 12:00 Noon            | Elks Camp Barrett 50 - 50 Drawing  |
|                                  | Get Away Lunch - Cambridge Lodge   |
|                                  | , 55   |
| Next Newsle                      | tter Deadline: February 25, 2017   |

# January 2017

# **Grand Lodge** Message From Grand Exalted Ruler:



Grand Exalted Ruler Michael F. Zellen

# Let's all resolve to retain and grow membership

January 1 represents the fresh start of a new year after a period of remembrance of the passing year. With this New Year, let's all pledge to strengthen and grow our Lodges by making personal contact with those Members who are in arrears. Exalted Rulers and Lodge Secretaries, now is the time to enlist your Lodge's Membership and Lapsation Committee to make telephone calls and face-toface personal visits to our brothers and sisters who have not visited the Lodge in the past year. Remember, a forgotten Member is a lost Member.

Also, every Lodge has a pool of prospects for reinstatement. Members who, for whatever reason, dropped their membership, once upon a time had at least one good reason to join our Order. These former Members should not be forgotten. Personal contact with them will often produce positive results. Be sure to inform

them of the many worthwhile programs your Lodge sponsors for the good of the community, and encourage them to rejoin our efforts.

At the Grand Lodge Convention this past July, I requested every Exalted Ruler to return to their respective Lodge and add every Lodge Officer to the Lodge Membership Committee. Challenge each of them to sponsor just one new Member in the coming year. If every Lodge Officer in every Lodge nationwide proposed just one new Member, it would result in attracting 28,000 new Members nationwide.

As you may know, "the Lifeblood of Our Order" is our membership. While we have shown tremendous improvement in the number of Members lost over the past couple of years, the fact remains that our membership will continue to decline unless we can generate Member and public confidence in our purposes and programs.

Let's resolve to rekindle the pride we had when we joined, and perpetuate that same fervor in each new Member when he or she joins. That pride and knowledge we embrace, properly cultivated in the hearts of our Members, and keeping the membership informed and involved, are the solutions to retaining and growing our membership.

Together Elks Add Members.

Donna and I wish you and your family happiness and success in the coming year.

Michael F. Zellen, GER



# **Message From Our State Sponsor:**

DC Elks Association:

Happy New Year and welcome to the Cambridge Winter Conference!! Hopefully each of you and your families had a most joyous holiday season!!

Paul D. Helsel PGER & Sponsor

Now that the holidays are over, each of us should once again be hard at work helping to make this 2016/2017 Elk year the very best ever. We still have a little over two months in

this lodge year with ample time to bring it to a successful conclusion. As always, success will be measured on how well your lodge and the other 37 lodges of our Association fare in our quest for membership growth, financial stability, Elks Program participation, community involvement, and adherence to operational requirements.

Membership retention and growth continues as our number one priority, and we still have much to do to end this lodge year on the plus side. Efforts need to be ramped up during these last couple months to show a gain in many of our lodges and across our Association. The success of the Membership Program Sincerely and fraternally, (retention and growth) rests with the successes of the local lodges - your lodge! What your lodge is doing to recruit, manage, and retain members will determine whether we (Lodge, Associa-

Dear Friends and Members of the MD, DE & tion and Order) are successful! If your lodge is behind at this point and projecting a loss in membership for the year, you still have two months to correct the situation. Get everyone in your lodge involved, get help from other Elks in successful lodges and get turned around during the next two months. Work to get your delinquency level in the 0 to 2% range, make sure you get every candidate in the system initiated, and keep recruiting to get new applications and reinstatements. Your individual and collective efforts over the next two months hold the key to our success and weather your lodge and our Association will be on the plus side this year!!

> Also, in February your lodge will be electing the officers for the 2017/2018 lodge year - the leaders, who will by their individual and collective efforts, or lack thereof, determine how your lodge will fare through the coming year. Pick your leaders wisely and choose those with the abilities to put or keep your lodge on a successful course of growth and prosperity.

> Thanks to all of you who have and are working so hard for your lodge and our Association. Best wishes to all for a most enjoyable Winter Conference, and a successful and prosperous 2017.

Paul D. Helsel, PGER & Sponsor

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# **Message From the President-Elect**



year of 2016-2017.

As your State President-Elect I am attending the meetings I am receiving only a few of our Lodges' newsletters. of our camp and associated committees within our Associ- Please include me on the email or snail mail list to receive ation. I continue to be active with the Convention / Conference Committee, and I applaud Merrilyn, John and the committee for the great job they continue to do for our Association and members making our workshops fun and entertaining.

Connie continues to include me in her emails and the happenings of our Association. I have also continued to work on my State Committee Chairs and look forward to finalizing those positions.

Happy New Year to all and welcome to The deadline has passed for submissions for Lodges to the Winter Workshop in Cambridge! I host the January and March Workshops in 2018. At this hope that each of you had a joyous workshop, we will review the submissions and decide upon holiday season and you're ready to get the two Lodges for hosting these two workshops. If your the New Year going! As we are now in Lodge did not submit a letter for consideration, please cona new year of 2017, we are only half- sider this for the next year. There is no better way to showway through the State Association case your Lodge, members and facilities than by hosting a workshop.

> your Lodge's newsletter. This keeps me informed of what is happening in the Lodges. (sbrantner@verizon.net)

> Thank you to Cambridge Lodge for hosting this workshop. Happy Birthday to our Order February 16<sup>th</sup>, and I am looking forward to seeing you in Kent Island in March when we host our GER Zellen and his wife.

Fraternally,

Sandy Brantner **President-Elect** 

# HAVE YOU LOGGED ON TO OUR STATE ASSOCIATION'S WEBSITE?





How many of you even knew we had a State Association website? Well we do and the people in charge have been busy revamping it and bringing it up to date. And, with great success we might add.

There's a lot of good information on here. If you want to see what's going on in the state association, here's the place to go. Other Lodge's newsletters and events, most are here. How about a State directory of key people and committees . . . all here. Looking for forms or report templates? Many are included. All in all, this site is a great resource. So log on, bookmark the site on your web browser and check it out. The web address is:

http://www.mddedcelks.org

# MD, DE & DC ELKS STATE ASSOCIATION

# Americanism Banquet

will be held at the

Westminster Elks Lodge #2277 on

Sunday, March 12, 2017 at 1:00 p.m.

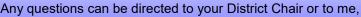
At this time winners of the Essay and Poster Contest

will be recognized and presented awards for

their achievements.

Please make an effort to have a representative from

your Lodge present for the event.



Sandra Brantner, State Chair 301-334-1880 (H)



# South West District John F. Amer Jr., VP Deale Lodge No. 2528 + Jfa20733@yahoo.com



### Hello Everyone!

I have completed all of my visits in the District except for two Lodges where I need to reschedule. I have attended some wonderful meetings and have been impressed by some of the rituals that were performed during my visit. I was honored to accompany our State President on her visits to Waldorf and Deale Lodges where we had nice dinners, and she gave her message personally.

I made my first visit to Camp Barrett and was pleasantly surprised to see how many of the Lodges attended. For anyone who hasn't been there, you are missing out on a big secret. Upcoming events: I know that St. Mary's Lodge has a gun bash coming up so check in with their E.R. It's a nice ride down to their Lodge. Calvert and Deale both have Oyster and/or Bull Roasts coming up. I hope to see everyone in Cambridge!

Fraternally,

John F. Amer, Jr.



Left to Right: Linda James Woods; Larry Walls, Exalted Ruler; Kathy Jackson, Esteemed Lecturing Knight

On Saturday, November 12, 2016, Camp Springs Lodge held a wonderful program honoring all the Military Veterans. Without the dedication and assistance from many of the members, this event would not have been a success. "Kudos" go out to those lodge members who went above and beyond by purchasing several tickets and then donating them to the veterans at the Charlotte Hall Veterans Home. The program was enjoyed by all.

The speakers were female retirees from the military, Lt. Colonel Linda James Woods from the U.S. Air Force and Demetrice Parker-Phillips from the U.S. Navy. The Memorial Services were performed by our Trustee James Davis. These participants did a phenomenal job.

Also, a Silent Auction was held to raise additional funds for future events for the Veterans and the upcoming students' Christmas party.

Respectfully and Fraternally, Kathy Jackson Esteemed Lecturing Knight

# Should anyone ask, "Who are the Elks?" Elks are community.

No matter where you go in the country, an Elks Lodge is right around the corner. With more than 850,000 members and 2,000 Lodges nationwide, Elks are providing charitable services that help build stronger communities.

### **Calvert Lodge**



During the past three years Calvert Elk Riders & Calvert Elks Lodge #2620 have combined efforts to raise money for the DC Burn Foundation. The DC Burn Foundation organization provides much needed medical attention to burn victims and firefighters in the Washington, DC area including Maryland & Virginia.

In June of this year, Calvert Elk Riders/Calvert Elks Lodge #2620 raised \$7013.38 for the DC Burn Foundation. In the previous 2 years they raised \$11,355, for a grand total over a three year period of \$18,368.38. This is an awesome charity for a great cause.

Our members did a great job and were honored for a job well done.

Todd Kingman, ER Calvert Lodge #2620

## CONVENTION BROCHURE

We will be re-establishing the use of a Convention Brochure for our June Convention. Look for more details to follow and plan ahead by getting this expenditure into your Lodge budget. We will be selling full-page ads, half-page ads and quarter-page ads. We will even have space available for Lodge Booster ads. Send your congratulations to our outgoing and incoming State Officers! Details on due dates and prices will be coming soon.



# **West District Dale Sears, VP** Westminster Lodge No. 2277 • dwsears2@comcast.net



Lodges. All President/VP visits have our National goals. been completed in our district. I would like to give a huge thank you to Lodge ERs, officers and members for the warm welcome during our visits. I visited Oakland and Frostburg, and our President visited Westminster, Frederick and Hagerstown. It was an honor to accompany Connie on these visits and hear her inspiring message. Besides my official VP visits, I was able to visit most Lodges again as Esquire to our

DDGER, Marion Davidson, Jr. What an impressive display I hope everyone has a safe, healthy and Happy New Year of benevolence to the communities we serve. From veterans to youth to elderly, our Lodges reach out to meet many unmet needs. For your service dedication and success, I am proud of the "West!"

Membership - Fellowship - Success - Our State President, Membership remains a priority in our district and most Connie deYoung's motto is paramount in the West District Lodges can show a positive gain. Let's meet Connie's and

> Fellowship is alive and well in all our Lodges. I am amazed at the diversity of activities made available to members. I saw Elks "having fun and getting the job done!"

> Success - Although there remains financial challenges for all, many new endeavors are underway. Programs are alive and well in the District. All Lodges are approaching or passing Connie's goals for ENF and the Jernick Fund. Each year presents new challenges for our Lodges, but the "West" always puts their "Best" efforts forward to succeed and serve.

in 2017.

Fraternally,

Dale Sears



# **North East District** Merrilyn Ramsey, VP Dover Lodge No. 1903 • mramsey1002@gmail.com



in the NE. At Milford Lodge I saw new members being initiated. Milford is MOV-ING..... I also saw the first Young Athletes night at the Lodge - how inspiring and how passionate are the volunteers. The Mayor of Milford addressed their meeting in November and talked about the future of the City and what projects were in the works. A tremendous help to the Lodge - especially to see how they could fit in the growth of the community.

My visit to Newark Lodge also saw candidates being initiated. This is the success our State President is talking about. Newark Lodge is doing good works - especially with local schools and our Vets. Good job!

And, guess what, I witnessed yet another initiation at the Wilmington Lodge. This Lodge is one of such compassion. The NE DDGER and I were invited to attend their annual Thanksgiving

I was on the road again with visits to Lodges Dinner where they specifically invite Veterans. I met and talked with each of the Vets attending and expressed my sincere thanks for their service - from an Elk perspective and as a "service brat" myself.

> I also joined the NE DDGER and our State Sponsor, Paul Helsel, for a visit to Elkton. They are such good people, and it is sad that they have decided to return their charter as there simply is not enough support within the members. The DDGER reminded them of the opportunity to continue as a member at either Havre de Grace Lodge or Newark Lodge. We want to keep them as part of our family.

> I also accompanied our State President on her official visits to Havre de Grace and Abingdon Lodges in December. A great bunch of Elks! A great time learning about other Lodges. Thank You Northeast for doing a Great Job!!!

Fraternally,

Merrilyn Ramsey



Congratulations to

Dover Lodge who has, once again, been awarded an Impact Grant which will allow them to continue their work with the homeless in the Dover area. Dover Elks 1903 Pantry provides nonperishable food items as well as toiletries, socks, work boots and underwear. During winter months, Elks Pantry volun-

teers cook meals and deliver them to a church that houses the homeless. Dover Elks 1903 Pantry is truly a personification of our Elks mottos: Charity, Justice, Brotherly Love & Fidelity.



Back Row: L to R: Jim Pritchett, Bob Carroll, Alton Darling, Basil Wadkovsky, Matt McCabe

Front Row: L to R: James Coleman, Jim Lupis, John Paolella, Bill Walmsley, Bill Meekins, Kenny Ervin

Chestertown Lodge #2474 hosted a Fish-n-Chips Dinner on November 12, free of charge for members who are Veterans. Free dinners were also delivered to veterans in a local rehabilitation facility.





Volunteers helped to make the first Special Olympics DE Young Athletes Program in Milford a success.



**Newark Lodge** 

In November, we had several members volunteer during our Veteran Remembrance weekend. Newark Lodge has committed to assisting and supporting 2 new Veteran Resiliency Centers: Victory Village on Port Penn Rd. and The Kevin Conley Resiliency Center on Broad St., both in Middletown. These centers, when fully operational, will offer lodging, access to the VA system, job training, and instruction on how to navigate all systems to get everything they deserve to have a life they deserve.

Brian Conley & ER Val Huot

# **North Central District** Rick Lawton, VP Glen Burnie Lodge No. 2266 + dawnlawton2@aol.com



It has been a great year so far. I have been visiting the Lodges in the North Central District. My wife, Dawn, and I have had a great time attending the many dinners and parties at many of the Lodges. We both had a great time at the Franks Gone Wild Dinner at Laurel Lodge, and we also had a lot of fun at dinners at Essex and Severna Park Lodges. I would like to thank our Lodges for the wonderful hospitality that was shown to me and my wife when we made my official visits.

All of the 8 Lodges are doing a great job with giving back to the community. I am also happy to say that the ER'S in North Central have continued to stay in touch with each other and share ideas and attend events when it is possible. We all need to continue this and keep North Central strong. As our DD says NC Rolls.

Thanks for all the hard work and all of us coming together when we need help. Let's keep it going. Respectfully Yours,

Rick Lawton Jr.

# Charity -

• During the September 27th Lodge meeting, Julie Burgoon provided information on the William J Jernick Memorial fund. Following the meeting the members responded with a collection and donation of \$100.00 for the fund.

Happenings at Bowie Lodge

• Harvest for the Hungry - Our Treasurer, Susan James, took the lead in "gleaning" non-perishable food items for our project Harvest for the Hungry. This was to help those in need for the Thanksgiving meals and resulted in a donation of approximately 100 pounds of food which was given to St. Edward the Confessor Catholic Church. The collection of both organizations resulted in the preparation and distribution of 20 complete Thanksgiving dinners to needy families in the area.

• Toys for Tots - Our Secretary, Stephen Williams, took the lead in contacting the Toys for Tots organization and procuring two collection boxes. One box was completely filled (as of this writing) which is approximately 50 toys, with the second box in standby. The collection ran through Wednesday, December 14.

### Veterans -

• Charlotte Hall Veterans Home - several members participated in the US Military Vets M/C charity ride to support the veterans living in Charlotte Hall on August 13, 2016. The riders donated \$100.00 to help purchase needed items for the veterans.

• Christmas Wreaths - several members participated in a Christmas wreath laying ceremony at the Crownsville Veterans Cemetery on December 7, 2016, where 100 Christmas wreaths were donated and placed in a memorial to those that served our nation.

### North Central District To Host Pickin' For the Troops

Join us on Saturday, June 27, 2017 from 2:00 to 6:00 PM at Elks Camp Barrett for a day filled with fun, great bluegrass music by C&O Express and good Elk camaraderie. Your \$20.00 donation will get you Pig Pickin' and all the Fixins!! Best of all we will be doing what we, as Elks, do best: Raising money for our Veterans. All proceeds will go to Fisher House and Welcome Home Project. RSVP to Stu Burgoon at mdrodman@yahoo.com or call 410-608-4587.

**Towson Lodge** 



Master Gunnery Sergeant (MGySgt) Paul Curry, center, of Rodgers Forge salutes the new monument honoring soldiers who fought in Operations Desert Storm, Iraqi Freedom and Enduring Freedom during the Towson American Legion and Towson Elks' annual Veterans Day ceremonies in downtown Towson on Friday, November 11, 2016.

Jen Rynda / Baltimore Sun Media Group

### Towson Lodge



On November 17, 2016, Towson Lodge held its annual Elks Vets Thanksgiving Dinner and served 60 vets who attended from the various VA Facilities in the Baltimore Area.

# South East District **Charlie Herbert, VP** Ocean City Lodge No. 2645 · cherbert100@comcast.net



place. For example, the fall Soccer impressive membership growth. Shoot was held at Northside Park along with Ocean City Lodge #2645 holding the Boardwalk Hometown Heroes' banner presentation honoring all the military veterans and families. The Army of Hope raffle car has

been displayed around the District and included at the Ocean City Convention Center during the fall Cruisin' weekend and Selbyville Lodge during the sold-out Bull and Oyster Roast event. Ticket sales are strong in the South-

Happy New Year! I hope everyone east. Seaford, Kent Island, Cambridge, and Pocomoke had a safe and happy holiday. The Lodges had very successful crab feast events. Salisbury Southeast District had another in- had a successful Warrior Fest event, Crisfield had a fun credible year in 2016. So many great Fall Mud Bog, and Easton participated in the town Waterevents and activities have taken fowl event. Cape Henlopen continues with a strong and

> I am proud and honored to have attended all official visits to the Lodges with our Association President where the hospitality and warm receptions were overwhelming in Southeast fashion.

Let's all look forward to another prosperous year in 2017 for the Southeast District. #southeaststrong

Fraternally,

Charlie Herbert



State President's Visit to Cambridge Lodge



State President's Visit to Crisfield Lodge



Ocean City Lodge Hometown Heroes Banner Presentation



1955 Crown Victoria displayed in the Ocean City Convention Center



State President's Visit to Kent Island Lodge



# WANTED **A Few Good Members**

At the June Convention at the WISP, I will announce the recipient of the Maryland, Delaware and District of Columbia Elks Association Elk-of-the-Year Award. I need your help in finding this person. The criteria for this award are very much like your Lodge Elk-of-the-Year Award. It is someone who has shown exemplary efforts in furthering the works of Elkdom, but on the State Association level. This is someone who has gone "above and beyond" in performing their duties. And to that end, there are a couple of classes of our members who are NOT eligible this year: any currently serving District Deputy Grand Exalted Ruler, any currently serving State Association Vice President and any Past Connie deYoung, State President

State President. The thinking being that in the first two cases, they are basically doing their job and should not get special recognition. In the case of the PSP's, well this is a group of Elks who have "been there, done that" and have already been recognized for their efforts.

Your nomination for Elk-of-the-Year must be sent to me in writing by April 15, 2017. Please e-mail your nomination to (conniedeyoung@gmail.com). It does not have to be elaborate. Just a simple "who" and "why" they are deserving of this recognition.

Thank you for helping me in making this decision, and I look forward to hearing from you.

This year, in observance of Veteran's Day, Easton Lodge designed and made available for a nominal fee a lapel pin that incorporated the Poppy Flower with the American Flag. All proceeds from the sale of the pins were reserved for use by our Lodge's Veterans Committee.

In 2016 Veterans Day coincided with the first Friday of the local Waterfowl Festival, and we celebrated the holiday with a small ceremony which included a presentation of the colors by the Easton Composite Squadron of the Civil Air Patrol U.S.A.F. Auxiliary. Our very own George Shoener, Col. USA Ret. read the poem "In Flanders Fields" but not before providing an overview as to its meaning as well as to the significance of the poppy flower itself. Another Lodge member, State Delegate Johnny Mautz, addressed the crowd with some very timely remarks. Members of the VFW, American Legion, Viet Nam Veterans and others joined us in acknowledging the sacrifices of those who came before us and through whose efforts we enjoy our freedoms.

It is a small thing we did, but it is a goal that our Lodge will always celebrate Veteran's Day in this fashion.





What's Happening at ECB???

We always say that "Wonderful Things Happen at Elks Camp Barrett" and just because the weather is getting colder, doesn't mean that all the wonderful stuff stops and hibernates for the winter. ECB has been the host for the Bowie-Annapolis Natural Leaders Program Fall 2016

since September. At least twice a month (and one overnight) over 22 children call ECB their classroom for outdoor education. The pictures are from their autumn overnight camping experience.









On behalf of the ENVSC and our VAVS Reps, I would like to welcome everyone to the MD, DE & DC Elks State Association Winter Workshop, and I would like to thank Cambridge Lodge for hosting us this weekend. As an avid boater, I love being around the water even if it is January!

As we begin a new calendar year, I would like to thank all the lodges and the VAVS Reps for all that you have done and continue to do in support of our Veterans. The BPOE will continue to be a recognized and appreciated organization within our Veteran Affairs Voluntary Service system.

Our goal now is to expand our participation to include the Active and Reserve military members through our Army of Hope and the Welcome Home Project in the Washington, DC area. PSP Carl Robinson has been collaborating with the Washington, DC VA Homeless Veteran Coordinator, Kevin Morton. Carl's efforts have reached the point where lodges are needed to become engaged with this project. The Maryland lodges from the SW District, Bowie, Laurel and Glen Bernie are eligible to apply for a Welcome Home Grant in the amount of \$4500. This grant was established, in part, to assist eligible lodges to get their programs up and running without adversely impacting the support they already have within their community. The

#### ELKS NATIONAL VETERANS SERVICE COMMISSION



SERVING OUR NATION'S VETERANS

grant should be used for furniture, household items and financial support to assist a homeless veteran as he transitions to a more healthy and stable lifestyle back in the community.

Recently, two Veterans' Transitional Homes in Delaware have come to our attention as needing assistance: Victory Village and the Brian Conley Resiliency Center, both in Middletown. Each has a mission to educate, train, mentor and find employment and housing for homeless veterans. In November, Victory Village received a donation from our State Association ENVSC Committee in the amount of \$1000.00, and another donation from Newark Lodge in the amount of \$500.00. I urge all lodges to reach out into your communities and your counties and be part of the Welcome Home Project. The ENVSC

estimates that there are 50,000 homeless veterans living on the streets. Veteran homelessness is a year-round issue that confronts our country. As Elks, let us do our part.

We are counting down the months until the drawing for the 55 Ford, which will be held on March 16, 2017 at Newark Lodge. Presently, we have collected over \$16,000.00. Many thanks go out to Pete Peterson and Joan Thompson of Ocean City Lodge for their determination and commitment to sell tickets every Friday and Saturday night at their Lodge. Pete and Joan are responsible for selling onethird of all the tickets. Remember, all proceeds will go to the Army of Hope. One Lodge has already received a \$2000.00 donation from our Army of Hope. Kent Island Lodge, with the help of their members and the Army of Hope donation, was able to assist the family of a returning wounded veteran with home renovations including wheelchair ramps and a handicap accessible bathroom.

"So long as there are Veterans, the Benevolent and Protective Order of Elks will never forget them."

Fraternally, Bob McIntyre, Chairman



From Your State Membership Chair: Membership:

# "What Have You Done Lately?"

Happy New Year! Not only did December 31<sup>st</sup> put us into a New Year, but it also signifies we are <sup>3</sup>/<sub>4</sub> of the way through our Membership Year. With the holidays behind us, I am sure all Lodges will have lots of activities planned in the coming months. Let's hope that membership is part of all those activities. It's important to take a look at where we stand as of this writing (December 12/01CLMS reporting). With recruitment of new members, return of reinstated members, and those in waiting to be initiated; we will have added 1,379 new faces to our membership. Regrettably, there are still 1,417 delinquents (down from last year) out there with the opportunity to recover them fading fast. If "nothing" were to happen for the rest of the Membership Year, as an Association, we would be down 173 members, or a little less than 1% - a significant improvement vs. last year. The good news is that we have a very promising trend happening. Based on the current statistics for ongoing recruiting and recovery, we have <u>23 Lodges</u> that are projected to be PLUS in membership. If these trends hold true, this will drive a NET PLUS membership number for the entire association! In fact, 10 Lodges have reached net plus for the year at this point, ensuring their year end result. The best news is *There is still time*!

It's time for a self-evaluation. From our Exalted Rulers, through all the Chairs, through all the Committee Chairs, and even that growing list of PER's; Are we doing all we can to recruit and retain membership? Do we have an active public relations effort to increase visibility and attract members? Do we screen applicants carefully so that this year's recruits are not next year's lapsations? Do we conduct an effective orientation with every incoming candidate to give them a true picture of Elkdom? Do we make every effort possible to seek out reinstatements, recover delinquents, and moreover, overcome the root issues that lead to delinquency? Do we have an active Membership Committee; and lastly a Standing Relief Committee? If we can answer YES to every one of these questions, then chances are your Lodge is building a favorable membership result. As is always the case, the results that WE generate start with YOU. As those winter activities peak over the remaining months there will be many golden opportunities to attract new members. What will you do? Some people *make it happen*, others *wonder what happened*. So, while you are still evaluating - Ask yourself:

<u>What Have I done lately</u> to support and grow Membership? Bob Baxendell, State Membership Chair

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## January 2017

|                                  | Elk State Au            | ditor Quarterly Report     | t                 |                      |
|----------------------------------|-------------------------|----------------------------|-------------------|----------------------|
| This                             | Report covers from Ma   | ay 1, 2016 through Nov     | vember 3          | 0, 2016              |
| 1) Elks Nat'l Foundation Income: | Income \$226,299.30     | Budgeted \$225,708         | Over              | \$591.30             |
| 2) Association Ordinary Income:  | Income \$43,220.06      | Budgeted \$42,750          | Over              | \$470.06             |
| 3) Assoc/Con/Con Off Site Incom  | e: Income \$113,934.69  | Budgeted \$103,186         | Over              | \$10,748.69          |
| 4) Association Other Income:     | Income \$32,732.00      | Budgeted \$29,958          | Over              | \$3,450.00           |
| 5) Camp Barrett Ordinary Income  | : Income \$71,683.13    | Budgeted \$101,250         | *Unde             | r -\$29,566.87 (low) |
| 6) Camp Barrett Donation Income  | e: Income \$148,357.10  | Budgeted \$144,500         | Over              | \$3,857.10           |
| 7) Elks Camp Barrett Fund Raise  | rs: Income \$118,337.45 | Budgeted \$69,650          | Over              | \$48,687.45          |
| OVERALL TOTAL INCOME:            | Income \$734,914.73     | Budgeted \$717,002         | Over              | \$17,912.73          |
| 1) Elks Nat'l Foundation Exp:    | Expense \$190,804.93    | Budgeted \$225,708         | Under             | -\$34,903.67         |
| 2) Assoc. Ordinary Exp:          | Expense \$7,746.06      | Budgeted \$58,482          | Under             | -\$50,735.94         |
| 3) Assoc/Con/Con Off Site Exp:   | Expense \$100,314.06    | Budgeted \$103,186         | Under -\$2,871.94 |                      |
| 4) Assoc. Other Exp:             | Expense \$11,934.71     | Budgeted \$13,550          | Under             | -\$1,615.23          |
| 5) ECB Ordinary Exp:             | Expense \$218,729.28    | Budgeted \$286,750         | Under             | -\$68,020.32         |
| 6) ECB Donation Exp:             | Expense \$0.0           | Budgeted \$0.0             | No Bu             | dget                 |
| 7) ECB Fund Raiser Exp:          | Expense \$49,989.50     | Budgeted \$28,650          | *Over             | \$21,339.50 (High)   |
| OVERALL TOTAL EXP:               | Expense \$479,204.48    | Budgeted \$716,326         | Under             | -\$237,121.52        |
| Total Brofit/Loop                | Incomo: \$724,014,72 m  | inua Eve: \$470.204.49 - 9 | DEE 740 (         | DE Not Drofit        |

Total Profit/Loss

Income: \$734,914.73 minus Exp: \$479,204.48 = \$255,710.25 Net Profit

State Association Balance Sheet: As of November 30, 2016: Checking/Savings assets of \$856,798.05. Overall total assets of \$1,401,187.60; included within this figure, the Edward Jones Investments of \$41,917.58. Total Liabilities & Equity \$1,401,187. What does this mean? We are making money, but we must continue to watch our spending, for there is always more work to do, just like owning a house, your work is never done.

Hope all lodges are within budget and making money, hand over fist? If not, please try to attend one of my seminars, you may pick up something that will help you and your lodge? Cost -> YOU'RE TIME and, the Benefits -> FREE KNOWLEDGE Remember, All Training Sessions I have done, are on the State Webb Site!

Remember, any State Committee or Lodge having questions or needing assistance from the State Auditing Committee may contact their District Chair and, if he or she is not available, please call or e-mail yours truly. We are only a phone call or e-mail away!

Fraternally yours,

Maurice...

Maurice DiPoli, PDDGER

State Chair, Auditing & Business Practices

| What Does It Cost To Run Your Lodge / Business?<br>By: Maurice DiPoli, PDD State Chair Auditing & Business Practices                        |               |                     |                |  |
|---|---------------|---------------------|----------------|--|
| Example: Assume:<br>Total Income  | Ŭ             | House Totals        |                |  |
|   |               | \$450,000           |                |  |
| Total Expense (Minus)   | =             | \$350,000           |                |  |
| Net Profit/Loss   | =             | \$100,000 Profit    | A GOOD Y       | EAR!   |
| Average Cost over 3 Years a   | ssuming 3 `   | Year Average Cos    | st of Operatir | ng Lodge = \$340,000   |
| Average MONTHLY COST =  | \$340,000     | / 12 months         | =              | \$28,333 Per Month   |
| Average WEEKLY COST =   | \$340,000     | / 50 weeks          | =              | \$6,800 Per Week   |
| Average DAILY COST =  | \$340,000     | / 350 days          | =              | \$971 Per Day  |
| Average HOURLY COST =   | \$971 / 10    | hours               | =              | \$97 Per Hour  |
| Using this formula you may, v   | with variatio | ns, calculate the l | House (Bar,    | Dining Room, Hall Rentals), *Lodge functions and overall Lodge cost. |
| The Key Word is COST.   |               |                     |                |  |
| Example: A * Shrimp Feast Total Expense/Cost is \$4,500 held for 4 hours or \$4,500 / 4 = \$1,125 cost per hr. This figure also gives you a |               |                     |                |  |
| break point cost \$4,500 / \$30 (ticket) = 150 people to "break even"!  |               |                     |                |  |
| Tickets were \$30 (each) X 200 (people in attendance) = \$6,000 in Gross sales.   |               |                     |                |  |
| Net Profit \$1,500 Or You made \$6,000 / 4 hrs = \$1,500 per hour or \$375 per hour over break point.                                       |               |                     |                |  |
| Now You Know How To Calculate Your Cost! Maurice  |               |                     |                |  |

## TERRI LYNN NUT CAMPAIGN

I would like to thank everyone who purchased nuts this year to benefit Elks Camp Barrett. This is a new campaign for the Elks, and hopefully it will grow through word of mouth.

We had four people call after I had already placed the order, and I could not include them. I have a very small window of time to get the order in so everyone has them for the Holidays. I apologize to those who missed out.

This year we sold 285 bags of nuts, giving us a profit of \$678.76 for Elks Camp Barrett. Hopefully we will do this again next year. Thank you one and all for your participation.

Sincerely, Hilda Davis

#### **RITUALISTIC COMMITTEE**

The Grand Lodge Ritualistic Committee has approved changes to the Initiation Ritual. These changes are reflected in the new Ritual Books available through your Lodge Secretary. I will have the new Word Accuracy Guide containing these changes with me at the Winter Workshop in Cambridge if you would like to have one to bring back to your Lodge.

At the Spring Workshop in March at Kent Island Lodge, I will be holding an 11<sup>th</sup> Hour Toast Contest. Those eligible to compete are incoming Leading

Knights, incoming Exalted Rulers and Past Exalted Rulers. If you are repeating as an Exalted Ruler, you will be considered a Past Exalted Ruler.

If there is any interest, we will also hold a Flag Charge Contest right after the 11<sup>th</sup> Hour Toast Contest. Larry Mathers,

State Ritualistic Chairman

#### WORLD'S FINEST CANDY BAR CAMPAIGN

At the January Workshop, I will be taking orders for the World's Finest Candy Bar Campaign, whose profits go to Elks Camp Barrett. The bars will be delivered to the March Workshop to be held at Kent Island Lodge this year.

Essex Lodge has success selling them by walking around the bar and during bingo and by letting people know the profit goes to Elks Camp Barrett. The VAVS Representatives from Dover, Essex, Calvert and Washington-Rockville Lodges purchased them for the Veterans. Some Lodges such as Prince George's County and Easton just set them behind the bar and sell them that way. These are just a few examples of how lodges are selling the candy bars.

This year there is a new box configuration. Each box contains 60 \$1.00 candy bars: 12 milk chocolate almond; 12 dark chocolate; 9 solid mild chocolate; 12 crisp; and 15 caramel bars. I was able to change the configuration of the box if I purchased 100 boxes (which is the amount I have always ordered in the past), so please do not let me down this year. Many people told me they wanted more caramel and dark so that is why we changed the configuration.

Last year during the distribution of the bars, several lodges who did not order candy bars wanted to purchase a few boxes after the fact. Unfortunately, I only order the amount for which I have orders. Please place your order ahead of time this year and help the Camp.

Thank you for your time and participation.

Sincerely, Hilda Davis

#### ELKS CAMP BARRETT 50/50 RAFFLE IN OCTOBER

The winner of the ECB 50/50 Raffle in Ocean City, MD on Sunday, October 2, 2016 was Kenny Errin from Chestertown Lodge No. 2474. The total raffle intake was \$885. The Camp received \$442, and Kenny received \$443. Please purchase your ECB 50/50 Raffle tickets and help support the operation of our Elks Camp. Barrett.

Sincerely, Lee Davis

### **GOVERNMENT RELATIONS**

GL Government Relations Seminar, Oct 7.8.9, 2016, Chicago, IL

The seminar was attended by 56 people, which included all State Government Relations Chairpersons or Co-Chairpersons, Area Representatives, Committee on Judiciary, Tom Zisa, and GL Chairman, Jim Martsfield. We were also privileged to have remarks made by the Hon. Bryan Klatt, Grand Secretary and the Hon. Jim Damon, PGER and Government Relations Committee Advisor.

There were many things discussed and questions answered about Government Relations. The Elks do great work so why not report that great work? Elks only report about half of what we do for charity.

There were discussions on club contracts, advertisements, IRS Audits, UBIT, Social Media, Networking, etc. It is amazing how many parts of what we do as Elks all combine into the Government Relation area.

The Elks are seen by so many people in the community and our local and state leaders, so it is important to present ourselves in a good light.

The Charitable reports are very important so make sure your Lodge, District people, and State chairpersons are completing the reports. The Local Lodge and your State Association needs all the credit we can give them to continue to have Non-Profit status.

Do you enjoy what you do for charity? Have you helped with the Veteran's programs, with the children's activities, with Camp Barrett, with Boy Scouts, with the needy, with the Fire Dept, etc, etc. The list goes on and on. Be proud of your good works and make that report. Time, mileage, and money spent all go on the report. We are proud of the Job we do as Elks so help US show the rest of the nation how proud we are.

Bonnie Howell, Delaware Co-Chair Government Relations Committee

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# January 2017



The ENF Learning Center offers the education you need to become certified as ENF Fundraising Chair in your Lodge, and district. Guided by the ENF Fundraising Chair Duties and Responsibilities and ENF fundraising goals, these courses provide information and instruction on how to be an effective ENF Fundraising Chair on the ENF Fundraising Team. This interactive, dynamic learning system replaces previous manuals, handbooks and disks.

Courses must be completed in the order they are presented, but you are welcome to come back and use any course as a reference. Work at your own pace, as your schedule permits. At the end of each course, you'll find a few quiz questions to reinforce your learning.

If you earned your certificate in a previous fiscal year, you'll still need to complete all three courses to earn your 2016-17 ENF Fundraising Chair certificate.

District ENF Fundraising Chairs must first earn the ENF Fundraising Chair Certificate, and then earn additional certificate(s) depending on their role.

Please contact the ENF at fundraising@elks.org or 773/755-4762 with Learning Center questions.

### A New Year, A New Impact

In 2017, a record 74 Lodges will use an Impact Grant to implement large-scale, ongoing service projects in their communities. Read on to learn more about some of our newest grantees!

Congratulations to Dover Lodge #1903 for again this year obtaining the Impact Grand for Code Purple.

In addition to a record number of Lodges receiving Impact Grants, a record total of \$600,000 was awarded. Visit <u>enf.elks.org/</u> <u>impactgrant</u> for the full list of 2017 Impact Grant recipients.

The Elks National Foundation allocated \$9.8 million this year to fund the Community Investments Program. Lodges meet local needs through Beacon, Gratitude, Promise and Impact Grants. These grants offer Lodges opportunities to serve the community in ways that will raise the Lodge's profile, energize the membership, encourage former members to return to the fold, and gain the notice of people who want to be part of an organization that's doing great things. To learn more about the Community Investments Program, please visit elks.org/CIP

### Mary Cardinal-Vogt MD-DE-DC State Chairman

### Elks Camp Barrett

As we gather for our Winter Conference many of us are aware that we are nearing the end of our fraternal year and with its coming, the inevitable changes that the New Year will bring. In this respect Elks Camp Barrett is no different from a Lodge. In April the District Vice Presidents will hold their Caucus and our membership will elect those who will serve our Association in the New Year. One of the positions to be filled will be a two-year Elks Camp Barrett Executive Committee member. As the current Chairman, I ask that you consider if this is a position where you might serve. It is a "hands on" position and requires a willingness to attend the Committee meetings and participation in the various tasks and events hosted by the Camp. While we have a "Director of Operations" to handle the day-to-day issues that may arise, the responsibility for the overall administration of the Camp rests with the Executive Committee. We employ a "Resident Caretaker" who does the lion's share of the maintenance and upkeep of the buildings and grounds. We also employ a "Camp Director" who began his work this month recruiting counselors and planning the program for the upcoming camping season. In addition, each Lodge Exalted Ruler is obligated (Association By-Laws, Article IV, Section 2) to appoint two Elks to serve as Representatives to the Camp. These Representatives serve as our "membership" as we make decisions and undertake activities related to the Camp.

In addition to the normal day-to-day business of the Camp, the FY 2016-17 Executive Committee has undertaken a number of other tasks. We have refined and formalized our hiring process, we have enhanced our ability to properly oversee our financial performance, and we have restructured our procedure for reviewing and approving bills against the camp. We have tapped into ideas to increase revenue to the Camp such as a possible communications tower, enhanced rentals such as the "Halloween Haunted Trail," and we have installed a long overdue security system that will allow our Operations Director and Caretaker to view real time video of the camp. Also, we have joined in a study which may lead to remediation of environmental damage to our low lands caused by storm water runoff and so much more!

We invite all Elks to visit the Camp, discover its beauty and join us in working to insure a bright future! On **Saturday, May 6, 2017**, we will hold the regularly scheduled monthly meetings at the Camp which will be followed by <u>"SNEAK "A" PEEK</u>" which is an opportunity for the Lodge Leadership to visit the Camp and become familiar with all it has to offer. We strongly recommend the attendance of the Exalted Ruler and the Officers that will serve in leadership positions in their Lodges.

### 2016-2017 ELKS CAMP BARRETT EXECUTIVE COMMITTEE

John Loftus,Chair (SE) Dana Gourlay V. Chr. (W) Jim Allen (SW) Ralph Allen (NE) Sandi Hubbard (SW) Liz Myers, Sec (NC) Bob Comer(W) Stu Kerr (SE) Gerry Emerick (NE) Pat Larkins (NC) VP Elect Merrilyn Ramsey (NE)

### STATE SOCCER SHOOT

I am pleased to announce that the MD, DE and DC State Soccer Shoot took place in Ocean City, MD on October 22<sup>nd</sup> with a successful contest. Within the five Districts, 16 contestants, 30 parents, and 20 Elks attended. It was a pleasure meeting all the contestants and their families. In regards to the Elks members that attended, I want to thank each one you for your time and dedication. With so many volunteer organizations seeing a decline, it is even more important that we support each other and our community. A special thank you goes out to Kelly Taylor, Harold & Jennifer Frock, PSP Ronald Lamont and Greg Adams for their continued efforts and support of the MD, DE, and DC Soccer Shoot Program. The following are your 1<sup>st</sup> Place winners and their respective District:

| GIRLS |                   | BOYS |     |                   |  |  |
|-------|-------------------|------|-----|-------------------|--|--|
| U8    | Isabella Urbanski | SE   | U8  | Nate Powell       |  |  |
| U10   | Kaylee Bowser     | W    | U10 | A.J. Applegate    |  |  |
| U12   | Ali Urbanski      | SE   | U12 | Ethan Scott       |  |  |
| U14   | Hannah Parkinson  | SE   | U14 | Michael Ryan Byrd |  |  |



Highest Scores:

Girl- Kaylee Bowser - 40, W Boy- Michael Ryan Byrd - 40, SE Highest Scoring District: Southeast District - 217 points

Michael Taylor State Soccer Chairman



W

SE

SE

SE

# William J. Jernick Memorial Fund

This year thus far has been a little slower than I would expect. We have had five applications from three of our five Districts. I can only surmise that fewer children and their families are in need of our help. Surely an Elks Lodge would not pass up on such an easy way to help their community and generate positive press for themselves and our Order!

We do have funds available, should a child in need come to your attention please keep the William J. Jernick Memorial Fund in mind. If you have a question or concern related to the Fund, please contact your District Chair; Jack Stush (W), Judy Black (SW), Michelle Rhoads (NE), Julie Burgoon (NC), and John Loftus (SE). See page 36 of the State Association Directory for additional information.

As you know, the Jernick Fund operates much like ENF. All monies donated to the Fund are invested and the resulting interest and dividends are used to fund grants to those in need. Our President, Connie deYoung, has established a per capita goal of \$1.50 for the Lodges of our Association. She recently examined the records and concluded that only four Lodges had met or surpassed this goal! The money you contribute stays right here in our Association, so please keep the Fund in mind as you allocate your charitable funds.

We have had two somewhat unusual requests recently that beg explanation. These requests involved grant requests in which the recipient lived outside the jurisdiction of our Association. As you might expect they involved family members of Elks who are our members. Due to the limited funds available to meet the needs of our five Districts, this issue was extensively studied and debated by the Board of Directors. The decision reached by the Board was that recipients must reside within our State Association. Making rules is always difficult and rarely satisfies everyone. In the end, a policy had to be established because to do otherwise would simply perpetuate confusion. As it is, we normally have roughly Six Thousand Dollars per District available. In as much as our average grant is One Thousand Five Hundred Dollars, each District is funded for only four grants annually. Many of us have an instinctive desire to help all those in need, but the reality is the supply will never truly meet the demand.

Thank you to all who make our work possible!

John Loftus State Chair

| Double Occupancy: \$416.00 (Kingor Double Beds)<br>Triple Occupancy: \$531.00 Quad Occupancy:\$624.00\$   | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~  |
|---|--|
| 1. WEEKEND ACCOMMODATIONS PACKAGE: Includes hotel room for two (2) nights on June 9th and 10th, Saturday Night All American Dinner Buffet and Awards, Breakfast Buffet Saturday and Sunday.         Single Occupancy:       \$325.00(King) or Queen)         Double Occupancy:       \$416.00 (King) To Double Beds)         Triple Occupancy:       \$531.00 Quad Occupancy:       \$624.00\$         HOTEL RESERVATION DEADLINE - MAY 9th, MEALS ONLY DEADLINE - MAY 9th (OUR BLOCK OF ROOMS WILL BE RELEASED AFTER MAY 9th)       Imidividual Room ONLY:       1Night :         2. Individual Room ONLY:       1Night :       \$145.00 (Karaget and the door)       \$290.00 = \$  | MARYLAND, DELAWARE AND DISTRICT OF COLUMBIA ELKS ASSOCIATION<br>June Convention, Memorial Service and Installation of Officers |
| Saturday Night All American Dinner Buffet and Awards, Breakfast Buffet Saturday and Sunday.         Single Occupancy:       \$325.00(King or Double Beds)         Triple Occupancy:       \$416.00 (King or Double Beds)         Triple Occupancy:       \$531.00 Quad Occupancy:       \$624.00\$         HOTELL RESERVATION DEADLINE - MAY 9th, MEALS ONLY DEADLINE - MAY 9th (OUR BLOCK OF ROOMS WILL BE RELEASED AFTER MAY 9th)       Phone:         2.       Individual Room ONLY:       1Night :       \$145.00 OR 2 Nights:       \$290.00 = \$  | Wisp Resort  |
| (OUR BLOCK OF ROOMS WILL BE RELEASED AFTER MAY 9 <sup>th</sup> )         2. Individual Room ONLY: 1Night:\$145.00 OR 2 Nights:\$290.00 = \$         3. Breakfast ONLY: \$18.50 per day Friday: Saturday: = \$         4. DINNER ONLY @ \$40.00 per person: (Advanced Reservations only – no tickets will be sold at the door) Number requested X \$40.00 = \$         THEME FOR DINNER -W/ENTERTAINMENT - IS TEAM - WEAR YOUR FAVs JERSEY         5. REGISTRATION FEE: PER ATTENDEE IN ADVANCE OR AT THE DOOR = # x \$5.00 \$         TOTAL AMOUNT DUE BASED UPON OPTIONS 1, 2, 3, 4 AND 5 REGISTRATION = \$         Make payments to MD, DE and DC Elks Association. Print & Mail with payment to: John & Merrilyn Ramsey, 152         Hickory Ridge Road, Smyrna, DE 19977.For Special Accommodations and/or Questions: Call: 302-242-1117 (John - C) 302-382-0288 (Merrilyn - C) OR 302-659-0659 (H)         Name:Lodge: |  |
| 3. Breakfast ONLY: \$18.50 per day Friday:Saturday: = \$ 4. DINNER ONLY @ \$40.00 per person: (Advanced Reservations only – no tickets will be sold at the door) Number requested X \$40.00 = \$ THEME FOR DINNER -W/ENTERTAINMENT - IS TEAM – WEAR YOUR FAVs JERSEY 5. REGISTRATION FEE: PER ATTENDEE IN ADVANCE OR AT THE DOOR = #x \$5.00 \$ TOTAL AMOUNT DUE BASED UPON OPTIONS 1, 2, 3, 4 AND 5 REGISTRATION = \$ Make payments to MD, DE and DC Elks Association. Print & Mail with payment to: John & Merrilyn Ramsey, 152 Hickory Ridge Road, Smyrna, DE 19977. For Special Accommodations and/or Questions: Call: 302-242-1117 (John - C) 302-382-0288 (Merrilyn - C) OR 302-659-0659 (H) Name:Lodge:  | HOTEL RESERVATION DEADLINE - MAY 9th, MEALS ONLY DEADLINE - MAY 9th<br>(OUR BLOCK OF ROOMS WILL BE RELEASED AFTER MAY 9th)     |
| 4. DINNER ONLY @ \$40.00 per person: (Advanced Reservations only – no tickets will be sold at the door)<br>Number requested X \$40.00 = \$  | 2. Individual Room ONLY: 1Night : \$145.00 OR 2 Nights: \$290.00 = \$  |
| Number requested X \$40.00 = \$         THEME FOR DINNER - W/ENTERTAINMENT - IS TEAM - WEAR YOUR FAVs JERSEY         5. REGISTRATION FEE: PER ATTENDEE IN ADVANCE OR AT THE DOOR = #x \$5.00 \$         TOTAL AMOUNT DUE BASED UPON OPTIONS 1, 2, 3, 4 AND 5 REGISTRATION = \$         Make payments to MD, DE and DC Elks Association. Print & Mail with payment to: John & Merrilyn Ramsey, 152         Hickory Ridge Road, Smyrna, DE 19977.For Special Accommodations and/or Questions: Call: 302-242-1117 (John - C)         302-382-0288 (Merrilyn - C) OR 302-659-0659 (H)         Name:       Lodge:         City/State/Zip:       Phone:         Email:       Phone:         Badge #1:       Badge #2:         Badge #3:       Sagaa and and and and and and and and and a   | 3. Breakfast ONLY: \$18.50 per day Friday: Saturday: = \$  |
| 5. REGISTRATION FEE: PER ATTENDEE IN ADVANCE OR AT THE DOOR = #x \$5.00 \$  |  |
| TOTAL AMOUNT DUE BASED UPON OPTIONS 1, 2, 3, 4 AND 5 REGISTRATION = \$  | THEME FOR DINNER -W/ENTERTAINMENT - IS TEAM - WEAR YOUR FAVs JERSEY  |
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| Hickory Ridge Road, Smyrna, DE 19977. For Special Accommodations and/or Questions: Call: 302-242-1117 (John – C)         Name:      Lodge:  | TOTAL AMOUNT DUE BASED UPON OPTIONS 1, 2, 3, 4 AND 5 REGISTRATION = \$   |
| Spouse/Roommate(s):         City/State/Zip:      Phone:         Email:  | Hickory Ridge Road, Smyrna, DE 19977. For Special Accommodations and/or Questions: Call: 302-242-1117 (John - C)               |
| Spouse/Roommate(s):   | Name: Lodge:   |
| Email: Badge #1: Badge #2: Badge #3:  |  |
| Email: Badge #1: Badge #2: Badge #3:  | City/State/Zip: Phone:   |
| Badge #2: Badge #3:   |  |
| Badge #2: Badge #3:   | Badge #1:  |
|   |  |
| Badge #4:   | Badge #3:  |
|   | Badge #4:  |
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