



Maryland, Delaware AND District of Columbia

Elks Association News

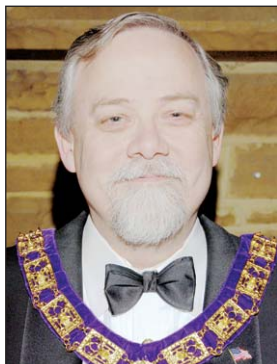
A Fraternal Organization

BENEVOLENT AND PROTECTIVE ORDER OF ELKS
United States of America



Official Publication

JANUARY • FEBRUARY • MARCH 2011



Carl Robinson

President 2010-2011

Message from the State President

I welcome all of you to the Winter Workshop of the Maryland, Delaware and District of Columbia Elks Association. Beth and I hope and pray that your Thanksgiving, Christmas and holiday season were filled with wonderful times with family and friends.

Since we last met in Ocean City, I have begun to make my visits to our lodges. I am about half way done, with January being quite a busy month. I am pleased to report that the lodges I have visited so far are doing an excellent job in promoting Elksdom and its

many programs. The lodges I have visited have been very gracious in their hospitality. In my official capacity I have traveled 2,380 miles since October 7th to visit 10 lodges, and the Elks National Home.

As you know, my theme this year is **Back to Basics**. One of the items that I speak to is *family*. At this time of year where family is so important to all of us, I would like each of you to think about how family plays a role in our lives and our lodges. How many events do we have at our lodges that bring in the whole family? Sure we have children's Halloween, Christmas, and Easter parties and we have parties for the adults. But what about something for the entire family? Alex Haley, author of "Roots", is quoted as saying, *in every conceivable manner, the family is the link to our past, a bridge to our future. If we are going to continue to have a future*, getting our members and their families fully engaged will bring in more support and help for our programs and our goals.

Another area of concern is our membership. If we don't truly take a hard look at our recruitment and RETENTION activities in our lodges we are going to continue the downward slide to oblivion. If you read the article from the Grand Secretary in the latest *Elks Magazine*, you should have noticed that our order LOST over 33,000 members just LAST YEAR. We are now at about 890,000 members nationwide. From our Association perspective we LOST 1,023 members last year and are now at 22,505 as of April 1, 2010. We try so hard to get new members initiated, and then in some sense we just let them drift along without a hand to get them oriented to what we are trying to do in our communities. If you were that new member, you would be thinking to yourself, "Why do I want to be a part of this group?" With all of the things going on in people's lives today, we need to make membership in our lodges that one thing that rises above all. How do we do that? By make membership in the Elks the most important thing for that candidate and his/her family. It truly is all about FAMILY! So let's get on the ball and get every member involved with driving down lapsation and recruiting new members AND their families. But I

also want you to read the article and see the wonderful work our members and ladies have done for the Order across this great land. Total cash & non-cash contributions totaling in excess of \$306 Million; with \$7.2 Million in our Association alone. WELL DONE!!

Beth and I also had the opportunity to attend the Christmas lighting ceremony at the Elks National Home. Unfortunately due to the snow squall in Frederick that day we were delayed by about 2 hours and arrived at the National Home about 30 minutes late for the ceremony. We visited with many of the Grand Lodge dignitaries and other State Presidents. We did get a chance to drive through the lights around the Home before they turned them off for the night. What a wonderful sight! Beth and I along with Paul and Jane took the opportunity to visit with one of our residents, Bro. Sheridan Bessosa, from Cape Henlopen Lodge. I am pleased to report that he is doing well and enjoyed the visit.

Fraternally and Sincerely,

Carl Robinson

COMING EVENTS

February 19, 2011

State Hoop Shoot

Whittier Rec Center • Frederick, MD

March 6, 2011

State Ritual Contest • Frederick, MD

March 25-27, 2011

GER Visit/Spring Conference

Salisbury Lodge #817

April 2011 ~ DDGER Clinics

May 2011 ~ ECB Annual Bull Roast

June 10-12, 2011

91st State Convention

Clarion Hotel • Hagerstown, MD

July 17-21, 2011

Grand Lodge Convention

Phoenix, Arizona

Sept. 30 - Oct. 2, 2011

Fall Conference

Princess Royale Hotel • Ocean City, MD

June 15-17, 2012

92nd State Convention

Turf Valley Resort • Ellicott City, MD

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2010 - 2011

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WINTER WORKSHOP OF THE MARYLAND, DELAWARE AND DISTRICT OF COLUMBIA ELKS ASSOCIATION POCOMOKE, MARYLAND

AGENDA ----- JANUARY 14-16, 2011

Friday, January 14, 2011

Noon - 5:00 P.M. Registration
1:00 P.M. Advisory Meeting
1:00 - 4:00 P.M. Committee Meetings as Requested by Chairman
5:00 - 6:00 P.M. Trustees

Saturday, January 15, 2011

7:00 - 9:00 A.M. Buffet Breakfast
8:00 - 9:00 A.M. Elks Camp Barrett Meeting
8:00 A.M. - Noon Registration
9:00 A.M. - Noon Presentations & Committee Reports
David Wolcott, State Chairman..... Government Relations
State Committee Reports
11:55 A.M. Announcements & Recess until 9:00 A.M., Sunday
Noon Lunch
1:00 - 2:00 P.M. Committee Chairpersons meeting with State President
2:00 - 4:00 P.M. Hon. Paul D. Helsel, P.G.E.R. Meeting with the DDGER's
6:00 - 7:00 P.M. Cocktail Reception
7:00 - 8:00 P.M. Dinner (Business Suits / Coat & Tie)

Sunday, January 15, 2011

7:00 - 9:30 A.M. Buffet Breakfast
8:00 - 9:00 A.M. Registration
9:00 A.M. Meeting Called to Order
Officer's Reports
Finish committee Reports
Unfinished Business
New Business
Good of the Order
12:00 Noon Closing
12:30 P.M. Check-Out Time

**Next Meeting Spring Workshop
March 25-27, 2011 Salisbury Lodge No. 817**

**Next Newsletter
Deadline:
March 1, 2011**



GRAND LODGE

New year means paying attention to calendar



Grand Exalted Ruler
Hon. Michael F. Smith
Plant City, Florida Lodge #1727

To All District Deputies, Exalted Rulers, Officers and Members:

As we wind down from the Holiday Season and enter the New Year, I want to challenge each of you to make this the best year your Lodge has

ever experienced. There are three months left in the Lodge year and it is very important that you compare your accomplishments with your goals.

I hope you are on track to surpass your goals. If you have not reached the goals, it is crucial that you not accept anything less than

Update on ENF

As of November 14, 2010, our association of 22,505 has donated \$92,638.26 and we are at \$4.116 per member. A current update will be given at our meeting here in Pocomoke City. The following Lodges have made the Grand Exalted Ruler's goal of \$4.50: Annapolis #622, Essex #1866, Laurel #2283, Havre De Grace #1564, Newark #2281, Abingdon #2354, Milford # 2401, Chestertown #2474, Salisbury #817, Cambridge #1272, Seaford #2458, Cape Henlopen #2540, Kent Island #2576, Washington-Rockville #15, St. Mary's County #2092 and Calvert #2620, for a total of 16 Lodges. Kent Island #2576, Abingdon #2354, and Washington-Rockville #15 have also made the State President goal of \$9.00.

Thank you to all of these lodges for their contributions thus far. We have along way to go to make our yearly goal. Please let me know of any ideas that you have for making your lodge's goal. I would like to share them with all of the association.

Please feel free to contact me by e-mail, cfinley@ccboe.com, with any questions or concerns.

Your district chairmen will also be able to help you. In the North Central District, contact Jim Keeler; Northeast District, contact Ed Pettit; Southeast District, contact Roberta Maycrantz; Southwest District, contact Catherine Simanek and in the West District, contact Sandy Brantner.

attaining them. There is adequate time to meet the Elks National Foundation's \$4.50 minimum per capita, a positive gain in Lodge membership and the many other objectives that you wish to attain.

You and your Lodge Members need to respond, make some plans on how to get to where you want to be and go to work. Do not let complacency rule you or the Lodge.

With challenging times, both economic and social, comes a great opportunity for those willing to seize the moment. While we can read or watch many negative issues surrounding our lives, we can also feel the warmth and satisfaction of all of the good deeds of our Order.

Share the good works with others. Many

welcome the opportunity to be a part of a progressive, positive and "passionate" organization if approached. It is way past time that we let people know who we are and they can participate. I would encourage you to ask.

As we initiate new Members I would ask that you get them involved very early, but not as Chairman or as an Officer immediately. Groom the Member into your Lodge. As you visit your Lodge and sit at the same table with the same people each visit...look around and shake some hands, pat some backs in your Lodge.

Some of the feedback I am getting from new Members is that they do not feel welcome.

Now is time to "Promote Elks Passion."
Seize the opportunity!



Richard Burg
President-Elect

MD, DE, DC Members...

I would like to thank all of you who voted for me to be President-Elect for the 2010 - 2011 Association year. I assure you that I have been working hard to be ready to assume

the office of President at our Annual convention to be held in Hagerstown June 10-12, 2011 at the Clarion Hotel.

I have sent letters to every member Lodge asking for them to volunteer to host either the Spring Workshop or the Winter Workshop in 2012. The Grand Exalted Ruler normally makes an official visit to our Association during the spring meeting and witnesses our election of officers for the following Association year, and this meeting is normally very well attended. The winter workshop is not as well attended, probably do to the possibility of "nasty"

weather.

I would like to have all of the required appointed officers for the 2011-2012 Association year in place by the spring meeting. Any members who would like to fill the appointed positions are asked to please let me know, in writing of their desires. Our By-Laws state that anyone desiring to be an officer, except for Chaplain or Treasurer must have completed a term as Exalted Ruler of a member Lodge of this Association. If anyone would like to serve on a particular committee let me know which one.

I hope to instill and encourage our members to follow and support the Elks traditions and Legends that have served our Order so well since its beginning over 145 years ago. I will welcome new innovative ideas to grow our membership and to get current members more involved while following the Elks traditions that have been our foundation.

Richard J. Burg
President-Elect

ELKS TRAINING

ETC is on track for this time of the year. Thus far, we have had 2 districts with 100% participation, the West, with 24, and the South West with 39.

Thanks to the District Deputy Grand Exalted Rulers for conducting classes at their clinics, and in the past, January and February seem to be the busiest months for ETC. Hopefully, our results will be better this year.

I hope that clinics that did not have a class prior to January, did so at the January clinics. Again, if I can assist anyone in any way, please don't hesitate to contact me.

Sincerely,

Jim Stewart, PDDGER, State Chairman

Youth Tennis, Golf and Bowling

The Youth Tennis, Golf and Bowling 27th Tournament of Champions will again be held at Seven Springs Resort PA on July 24-26, 2011. This is the only athletic program for ages 14 to 18 to participate in Area II. Competition includes participants from Maryland, Delaware, Pennsylvania, West Virginia and Kentucky. Now is the time to contact your local high school athletic director for tennis and golfers. Check with your local bowling ally to see if they have a junior program. All you have to do is explain where the participants are coming from and I assure you they will be interested.

The following 2011 rates will help with upcoming lodge budgets:

Participants:

\$281.00 per person, per stay, single occupancy

\$259.00 per person, per stay, double occupancy

\$250.00 per person, per stay, triple or quad occupancy

Adults

\$320.00 per person, per stay, single occupancy

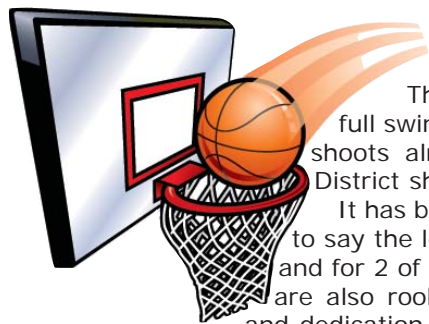
\$298.00 per person, per stay, double occupancy

\$284.00 per person, per stay, triple or quad

The package will include lodging and dinner on Sunday night, breakfast, lunch, dinner and lodging on Monday, breakfast and lunch on Tuesday.

All of the District Chairmen have been to the Tournament of Champions and they will be glad to discuss the program. NC- Wayne Droll 410-263-4378, NE- Earl Collins 302-653-7260, SE-Joan Thompson 410-208-6414, SW - Bill Wert 301-924-9460 and W-Susan Snyder 301-616-0897

Edward "Pete" Peterson
Chairman



HOOP SHOOT REPORT

The Hoop Shoot season is in full swing with many of the Lodge shoots already concluded and the District shoots coming up quickly.

It has been a learning experience, to say the least, for me this first year and for 2 of my District Directors, who are also rookies. But their hard work and dedication have paid off and we are

well on our way towards the State Shoot on February 19th in Frederick. I have to extend a special thanks to Jim McNitt for all the help that he has been and I am proud to say that we will be starting a new award this year. The "Jim McNitt Award" will be presented to the District which has the most made shots at the State Shoot. This will be a rotating award which the District gets to keep for the year.

I know that many of you have volunteered in the past to help with the State Shoot and I certainly hope that I can count on you this year.

I would like to add one final comment. In Ocean City, I mentioned that one Lodge in the West District would not be having a contest this year. Since that time, they have indeed found a chairman and ALL 5 Lodges in the West are participating.

Fraternally,
John L. " Fat Jack " Boehmer
State Director
MD-DE-DC State Assn.

RECOGNIZING AMERICA'S OUTSTANDING YOUTH

All too often the only publicity received by the young people of our nation is negative. The only teenagers mentioned in the media are those who for one reason or another have gotten into some trouble.

Our "Student/Teenager of the Month" and "Student/Teenager of the Year" program is designed to recognize outstanding young men and women for their achievements in their school and community life. The positive publicity generated by this program can do much to enhance the image of young people in your community and counteract the negative publicity.

The beauty of this program is that every Lodge in the Order can participate. This program can be as simple or elaborate as your Lodge resources will allow. Your Lodge should seek out an outstanding boy and girl every month and publicly reward them for their accomplishments. Toward the end of the Lodge year all the monthly winners and their parents should be guests of the Lodge at a dinner at which time the Teenager/Student of the Year is announced.

The method of selecting the "Student/Teenager of the Month" is the responsibility of a committee of students selected from the schools participating. The selection of the top student/teenager is based on multiple achievements such as character, leadership, community service, scholarships and other facts that make up a well-rounded individual.

John Ramsey
Youth Activities Chairman

STATE SOCCER CHAMPIONS



State Soccer Champions for this year are: (from left to right) Emily Hinman (U-8, Crisfield), Ryan Walston (U-8 Salisbury), Madison Dryden (U-10 Crisfield), Riley Sapp (U-10 Milford), Courtney Roth (U-12 Oakland), Matthew Mannick (U-12 Hagerstown), Bailey Stephens (U-14 Oakland) and Glen Ross (U-14 Pocomoke City and the State Chairman.

NORTHEAST DISTRICT VP REPORT



Robert Raleigh
NE District VP

Greetings from the "NORTHEAST". Since my last report, I attended the State Convention in Ocean City and Camp Barrett meetings in September and November.

In October, I accompanied State President Carl Robinson to Havre de Grace Lodge for his official visit and attended Havre de Grace Lodge's oyster and bull roast, along with 14 members from Chestertown Lodge. We traveled by boat with PSVP Kenny Fletcher as our host and captain. I also attended Chestertown Lodge's Ritual Clinic and Kent Island

Lodge's Safety Day at the Kent Island Airport.

In November, I made my official visit to Abingdon Lodge, attended Chestertown Lodge's DD visit and ritual rendition as well as Dover Lodge's DD visit and ritual rendition.

I would like to thank all of the lodges for the hospitality and friendship that has been extended to me and my guests.

I have traveled a total of 1,208 miles so far this year and put in a total of 81 hours serving Elkdom.

May everyone have a wonderful New Year and please do not forget our troops and their families.

May God bless everyone.

Fraternally,
Robert Raleigh



Northeast SVP Robert Raleigh attended Abingdon Lodge #2354 for his official visit on November 11, 2010. Pictured along with Robert are ER Ron Vasold and Past DD Bonnie Brussard along with members of Abingdon Lodge

WM. J. JERNICK MEMORIAL FUND CONTRIBUTIONS

We want to thank everyone that has donated to the Jernick Fund since June 1, 2010. We want to see every Lodge's name and many individuals listed here this year.

Remember, the Jernick Fund helps youth under 21 years of age. Their needs vary but the Jernick Fund is there to help.

Contributions received from:

- | | |
|------------------------|----------------------------|
| E.C.B. Meetings | Cambridge Lodge #1272 |
| Newark Lodge #2281 | S.E. DDGER Clinic |
| Kent Island #2576 | N.E. DDGER Clinic |
| Selbyville Lodge #2173 | N.C. DDGER Clinic |
| Essex Lodge #1866 | Priscilla Schwab, PSP |
| Hagerstown Lodge #378 | Judith Black |
| Milford Lodge #2401 | Ladies of Essex Elks #1866 |

Morgan Brown, State Chairman
H. Lee Davis, PSP, Treasurer

WEBSITE

The State Elks Web Site (www.mddedcelksassn.org) has a new Webmaster. The new Webmaster is Raymond L. Sears (raymond-sears@comcast.net) from Annapolis Lodge #622 and he is committed to keeping the site up to date. Your input is needed to accomplish this task. Therefore, send you information in PDF format to Ray to get it on the web page.

There are several new tabs on the site: PSPs, Lodge Events, Special Notices and several more to come. Your Lodge events and newsletters will be posted as soon as possible after receiving them. Note: if you have a batch of pictures for your events that can not be emailed, put them on a disk and mail them to Raymond Sears, 1276 Log Canoe Ct., Annapolis, MD 21403.



E.C.B. 50/50 Raffle

The winner of the E.C.B. 50/50 Raffle in Ocean City was Mike Kunkel from Washington-Rockville Lodge No. 15.

Please support your State Major Project and by your 50/50 raffle tickets this weekend from the ladies at the registration tables.

NORTH CENTRAL DISTRICT VP REPORT



Lou Schmeltzer
NC District VP

Since the last report, I have participated in the Elks Camp Barrett Executive Committee meetings in October & November. I also helped at the tailgate for the Camporee. I recommend that to anybody who hasn't done it, it is great fun.

I, of course, attended the State Convention in Hagerstown & the Fall Conference in Ocean City.

There have been 4 Lodge visits completed, 2 with the President and 2 without. The other 4 will be completed in January.

For those who didn't see it, Towson Lodge # 469 represented the Association by having an article published in the Elks magazine in December under Veterans Services. Thank you Towson for a job well done.

Fraternally,
Lou Schmeltzer

SOUTHEAST DISTRICT VP REPORT



John Loftus
SE District VP

Greetings from the "Super Southeast" District! I hope everyone had a pleasant Thanksgiving, Christmas and New Years!

Things have really been busy since the Fall Conference in October. President Carl

Robinson and I began our "Official" visits here at Pocomoke City Lodge #1624 in October and had a wonderful time enjoying the camaraderie of our fellow Elks. I attended both the District Soccer Shoot at Crisfield Lodge #1044, and the State Soccer Shoot in Ocean City a week later. Ocean City Lodge #2645 did an outstanding job hosting the banquet and awards presentations. I was unable to attend the services for PDDGER Donald Turner of Crisfield Lodge, but I did send the family a mass card from the members of the Southeast expressing our collec-

tive sympathy.

I attended the "Public Safety Day" activities at the Bay Bridge Airport, hosted by Kent Island Lodge #2576, and participated in the "Hands Across America" ceremony. I found the day to be very informative and had a great time. On Veteran's Day I attended a wonderful breakfast at Crisfield Lodge and was honored to speak to the gathered Vet's on behalf of the State Association. The activities and speakers that followed the meal were truly inspiring and worthy of such an occasion. I worked the Boy Scout Camporee weekend at Elks Camp Barrett in November and on Saturday was assigned to the "Tailgate Party" group at the Navy & Marine Corps Stadium. I assure you that I have never seen so many hotdogs, hamburgers, chips and drinks distributed by such a hard working group of Elks as I did that day. Our efforts fed over One Thousand One Hundred Scouts and Leaders before they attended Navy's triumphant performance. On Sunday, December 5th, I was able to attend Elks Memorial Services at both Cape Henlopen Lodge and Selbyville Lodge.

When you read this I will have visited with President Robinson, or on his behalf, at Cambridge Lodge # 1272, Cape Henlopen Lodge #2540, Salisbury Lodge #817, and Seaford Lodge #2458 during December and Kent Island Lodge #2576, Crisfield Lodge #1044, and Easton Lodge #1622 in the New Year. Our remaining official visit is to Selbyville #2173 scheduled for Wednesday, January 23rd. In addition I will have attended District Deputy Grand Exalted Ruler Gordon Taylor's clinic at Cape Henlopen Lodge on January 9th where Past Vice President Cindy Taylor and I will collaborate on an Elks Training presentation. These activities have resulted in logging Nineteen Hundred Fifty Nine Miles on the road and One Hundred Seventy Eight Hours of activity. Please remember to include the Jernick Fund in your Lodge Charitable activities, it is our fund and directly benefits the children in our local communities. If I can be of assistance to you or your Lodge, please don't hesitate to call!

See you around the Southeast!
John Loftus

WEST DISTRICT VP REPORT



John L. Boehmer
West District VP

Since our last meeting in Ocean City, the pace has certainly picked up for me.

On October 9, I attended the West District Soccer Shoot in Hagerstown, where I assisted DDGER Jack Stush in the

awards presentation and then on October 23, I joined the District winners at the State Shoot in Ocean City. The West came away with 3 winners at the State Shoot and I am sure that they are hard at work practicing for the Regional Shoot in Carlisle in March.

On October 27, I joined State President Robinson on his visit to Oakland. We were greeted and treated very well and enjoyed the always fantastic food of Oakland. Their Lodge has really come on strong and they should be very proud indeed.

I attended the Camp Barrett meeting on November 6. I made my first solo visit as VP on the 15th of November to Frostburg. Once again, I was very well received by the officers and members present. This Lodge

has a very dedicated group of Elks, who are working to bring it back. Their efforts appear to be working as they have made a great turnaround in the last year.

On the 17th and 23rd of November, I joined DDGER Stush on his visit to Frederick and Hagerstown, respectively.

On December 1, I had to travel all the way to Frederick to join President Robinson on his visit. Here again, the welcome and hospitality could not have been better. And it's always good to get some of that Frederick cooking.

By the next time we meet in Salisbury, I should have all of my visits complete.

It has been a real pleasure for me to visit these Lodges and meet the great Elks that work so hard to keep them going. We all know that is a very small fraction of the membership, that keeps our Order going and we don't show these people the respect we should. In fact, they probably receive more criticism than praise.

Thus far I have traveled 1502 miles by air and 1601 by car in my travels and devoted 64.5 hours to my duties this year. It has all been worth it and I am truly honored to serve as State Vice President of the BEST District.

Fraternally,
John L. "Fat Jack" Boehmer

RITUAL REPORT JANUARY 2011

The annual District judging is complete. The winning teams and top officers will be announced at this session, but at press time, this information was not available.

We have had a Ritual Clinic at Chestertown. It went well and we thank Chestertown and its officers for hosting. The next one will be February 13 at Annapolis. As usual, the lodge will have rolls and coffee out at about 9:30 am and the training starts at 10. After a lunch break, the Annapolis officers will perform. This is a great opportunity for all officers to come and pick up some pointers on doing a better job. Also, any PER wishing to certify or recertify as a judge can do so.

The State Finals will be at Frederick on Sunday, March 6.

Dick Fleck
State Chairman

SOUTHWEST DISTRICT VP REPORT



Renee' Rivituso
SW District VP

I hope everyone had a fun Christmas and Happy New Year. What is your lodge's New Year's Resolution? Let Public Relations be that resolution this year. Public Relations is very important and will bring in new members to

your lodge. It is the cornerstone of all our good works. How many times have you heard, "Elks, who are they?" Let your community know all the good works your Lodge is doing and please send me your reports by the 1st of each month.

Talking about good works, St. Mary's County Lodge #2092 presented Ryan Kules, Alumni Director for the Wounded Warrior Project a check for \$20,000.00. They have worked very hard over the last two years. Kudos to St. Mary's County Lodge for all their volunteerism for this very worthy cause.

On September 11th I attended Camp Springs annual crab feast. Their crabs were as wonderful as the hospitality provided by the Lodge. In October I attended the winter workshop held in Ocean City, Maryland. Ocean City Lodge has made many wonderful changes to their building. For this reporting period my travels ended at Camp Barrett on December 4th. I look forward to visiting all the Lodges in the southwest now that Gary Echenrode, District Deputy Grand Exalted Ruler has completed all his official visits in the southwest. This month I will accompany

Carl Robinson, State President on his official visits to Prince George's County Lodge #1778, Deal Lodge #2582, Washington-Rockville Lodge #15, and Calvert Lodge #2620. In February and March I will be making my solo visits to Camp Springs Lodge #2332, St. Mary's Lodge #2092, and my Lodge, Waldorf Lodge #2421.

Our Lodges in the Southwest always work diligently to promote the programs within Elkdom but remember "Public Relations" is the cornerstone of all our good works. This quarter I have traveled approximately 532 miles. Adding all the miles together for the year would be a total of 1,028 miles for Elkdom.

Fraternally Yours,
Renee' Rivituso

Accident Prevention

I recently returned from Chicago, IL where I attended a two day seminar for Accident Prevention. I found it to be quite informative and I am going to pass along to you a few reminders for the lodges.

If your lodge does not have Directors and Officers Insurance, there are quite a few in our association, it is highly suggested that your Trustees authorize the purchase of this insurance. It is not just an insurance, it is a protection of your lodge and the officers in case of a lawsuit.

The majority of claims made last year were not met due to poor maintenance. Remember to keep the facility properly maintained.

Serving alcohol is always a big taboo. Remember!

1. Never serve someone approaching intoxication or appears intoxicated. Bartenders who violate this rule should be disciplined or fired.

2. Lodge should never allow self-service of alcohol under any circumstance; this includes kegs and any other method of service where the drinks served attributed to the individual party drinking.

3. Lodges are not to serve drinks to the public. Liability makes it possible for members and guests only. No beer trucks, beer tents, or open bars.

4. It is improper for lodges to advertise or push cheap liquor prices.

Always remember, if an individual leaves your lodge intoxicated and is involved in an accident the liability lies within your lodge.

Starting this year, State Chairmen can access their State Association's Self Inspection Reports on line. Sometime in January or February there will be a form letter sent to lodges as a follow up on any discrepancy noted on the report.

Remember, trips, slips and falls account for 75% of claims. Be aware of the furniture, walkways, stairways, parking lots, etc.

Jim Stewart, PDDGER, State Chairman



ENVSC Chairman's Report to the MD-DE-& DC Elks Association

If you have not turned in your Veterans Remembrance Report for this year 2011 (Yellow Copy) you still have Time.

1. The Veterans Remembrance Report, was mailed, on November 29, 2010, directly to each Lodge in this State Association. It is due by January 15th to your District Deputy. Please do not wait until the last minute to fill it out. It is important that we document the tremendous works we do as the BPOE Organization.

2. The Male / Female Veteran Volunteer of The Year Nomination. We have a great opportunity to select one Male and one Female Veteran Volunteer of the Year. This prestigious award deserves your effort in submitting their name. Nominations for Veteran Volunteer of the Year must be submitted in narrative form, not to exceed 300 words to the State ENVSC Chairman by January 31, 2011. If your letter did not win last year, resubmit it!

3. We also included a "Valentines Concert For Veterans" letter for matching a GL Grant for our State Association. Please review the letter and support this very special veteran's program. Show that Elks Care and Share ... especially with our Armed Forces & Veterans, God Bless our young men and women in the military service, throughout the world. They are today's heroes and tomorrow's veterans.

The Maryland, Delaware and District of Columbia Elks Association this past year had another great year with 100% participation in completing the Veterans Remembrance Reports. This was the fourth year that we have had 100% participation and we are very proud of the accomplishment. As you may realize...it is not an easy task and not all State Associations achieve it. We need you support.

Fraternally yours,
John A. Curran
E.N.V.S.C. Chairman



Grand Lodge Public Relations Contests



The Best Image of Elkdome

(a photo which tells a story about an Elk Community Activity without words)

& Focus on the Community

send in 2 copies of an Elk-related activity newspaper or magazine article which contains photo(s) of the sponsored event. The Elk causing the article to be published should be identified, along with Lodge Name/Number and State.

Winning entries from each of the Grand Lodge Areas selected 3 times a year (Oct., Feb. & March) will receive plaques and be eligible for national contest award at the Grand Lodge convention.

AREA 2: (DE, DC, MD, NJ and PA) should submit entries to: Richard F. Gathen, 123 Brendona Ave., Stanhope, NJ 07874-2027; e-mail: gathen@optonline.net; 973-398-2097 (H); 201-217-2593 (W).

Grand Lodge Contest Due Dates:

- Subordinate Lodge Web Site Awards - October 2, 2010
- State Association Web Page Awards - October 2, 2010
- Bulletin Contest - Contest D - January 15, 2011
- State Association Bulletin Contest - Contest I - January 15, 2011
- Elks Memorial Service Contest - Contest C - February 15, 2011
- All American Lodge - Contest A - March 15, 2011
- Community Service and Image Contest - Contest B - March 15, 2011
- Best Single Event - March 15, 2011
- Elks National Foundation Contest - Contests E, F, G, H and J -
- All Lodges must have submitted contributions by March 31, 2011
- Citizen of the Year - March 31, 2011
- Elk of the Year - March 31, 2011
- Officer of the Year - March 31, 2011
- Outstanding Service Certificates to Members - March 31, 2011
- Grand Exalted Ruler's Awards for Exalted Rulers and Subordinate Lodges - March 31, 2011
- Grand Exalted Ruler's Award for Outstanding Members - June 30, 2011

AMERICANISM

Lodge Exalted Rulers and Americanism Committee People, please do not forget the Poster Contest that is due to District Chairmen by January 20, 2011. I hope everyone is preparing their "Lodge Americanism Brochure." This is the opportunity to show people what your lodge is doing for Elkdome and to "PRO-MOTE ELKS PASSION" which is the Grand Exalted Ruler's motto this year.

Lodge entries for the poster and essay contests should be sent to your District Chairman -

South East: Sue Gilmore
From Pocomoke Lodge #1624
3377 Navigator Dr.
Greenbackville, VA 22356
phone 757-824-0006 (h)
757-894-0682 (c)
Email suegee37@verizon.net

North Central: Erin Muscarella
From Laurel Lodge #2283
8416 Woodward Street
Savage, MD 20763
Phone 301-483-3440 (h)
301-922-5453 (c)
Email elm95@comcast.net

North East: Earl T. Briel
From Milford Lodge #2401

204 Summer Walk Blvd.
Milton, DE 19968
Phone 609-209-2297 (h)
Email erbriel@aol.com

West: Tracy D. Harvey
From Oakland Lodge # 2481
24 Laurel Brook Dr.
Oakland, MD 21550
Phone 301-387-2038
Email tharvey9@comcast.net

South West: Morgan Brown
From Camp Springs #2332
9504 Victoria Dr.
Upper Marlboro, MD 20772
Phone 301-785-7451
Email m_brown001@comcast.net

H. Lee Davis, PSP, GLC
Americanism Committeeman, Area 2

THE ELKS NATIONAL HOME CHOOSE YOUR SEASON TO VISIT



NOW is a good time to visit the Elks National Home in Bedford, Virginia. Every season in Virginia has its beauty and advantages. You do not have to be an Elk member to visit for a tour and/or meals. You do have to be a member to stay overnight at the Home.

SPRING is a time of new life with dogwood and cherry blossoms, and with daffodils and tulips showing their colorful heads. The air becomes balmy and songbirds are plentiful. Everyone feels a lift in spirits as we leave winter behind.

SUMMER brings the green trees, bright summer flowers, and warm sunshine. Days can be spent in the shade of a tree or visiting some of the many historic and scenic attractions nearby. (See our website for links to local areas of interest and information on the Bedford community - www.elkshome.org). The warm evenings are perfect for taking a walk or sitting outside enjoying the summer sky and sounds.

FALL attracts many visitors to our area as they travel the Blue Ridge Parkway to see the colorful display of autumn leaves. The color peak is usually in mid-October. Even though we know winter is on the way, the beautiful foliage display and smell of fall in the air are invigorating.

WINTER has a charm of its own. Residents of the Home can enjoy this season from the comfort of the enclosed heated porches, and there is always something to do here. Christmas is one of the highlights of the year with the Home's splendid lighting display and the many visitors who come to bring treats and sing carols. If you haven't seen our lighting display, you owe it to yourself to make a visit during that time. Winters in Virginia are fairly short and before you know it, spring is on the way!

So make your plans for a visit to see for yourself what we have to offer. Any Elk in good standing may stay at the Home for up to five days in any one month for a charge of only \$50.00 per day plus tax, room and meals included (\$65.00 for a couple). Or if you prefer, there are two excellent motels nearby where you may stay and make day visits to the Home and nearby attractions. For more information on a visit or residency call us at 1-800-552-4140 or write to Elks National Home, 931 Ashland Ave., Bedford, VA 24523. You can ask for Nellie Martin, Sharon Jones, or Robin Wood. We look forward to seeing you.

MD, DE, DC State Assn. Elks Residents of Elks National Home:
Sheridan Besossa from Cape Henlopen Lodge #2540 and
Charles Blumenour from Frederick Lodge #684

What are Good Business Practices?

Just like running a successful business...there has to be a "need" for a product or service!

WHAT IS A BUSINESS? Your Lodge is a Business!

Our OCCUPATION is to provide a Product or Service to the members and Community; Our TASK is to accomplish our Lodge Objectives; Our MISSION is to work together as a team to accomplish our objectives; As a Non-Profit Industrial Enterprise!

CULTURE: What is the Company Culture or Lodge Culture: We are an integrated group of human knowledge, beliefs, behavior & attitude. Our members are diversified in backgrounds and Education, so we should draw on this knowledge. Our beliefs in Country, God and helping others gives us more in common. Behavior & Attitude, are areas that may need attention, for this affects participation in your business or Lodge!

What's our Product or Service that makes us successful or not?
Our Product... The Lodge Social Quarters for our members & their Guest! Lodge Functions: Friday Night Dinners; Shrimp / Crab Feast; Can you name more?

Our Service... Local Charity Fund Raisers: State Charity Fund Raisers (ECB); Teaming up with other non-profit organizations; Providing for veterans needs; Providing for children needs; Can you name more?

CUSTOMER SERVICE: Taking care of your customers (members), you must have a positive attitude & accept responsibility for this service GOOD or BAD!

What does this have to do with good Business Practices? Well, without GOOD CUSTOMER SERVICE, as a charitable non-profit organization cannot run our business successfully. What are the best business contacts...REFERRALS! Good businesses grow by advertising, marketing or word of mouth. Why do new customers or prospective members want to do business with your business or lodge? GOOD CUSTOMER SERVICE or GOOD PRODUCTS! Are you providing this service? Do you have a waiting list of prospective new members or customers lining up to get in your store/lodge at opening?

Like any Successful Business, you have some basic knowledge.

- 1) How much does it cost to run your business?
 - a) By the Month
 - b) By the Week
 - c) By the day
 - d) By the hour
- 2) Do you have a computerize accounting system? Are you using these reports to manage your business? Do you make adjustments as needed or just look at them in awe? Do you use the Proper Auditing & Accounting manuals? ARE your House Committee

Budgets segregated? Does the House Budget Net Profit plug into the Lodge Budget?

- 3) What's your plan or do you have a plan? Do you sit down with your officers & Committee chairs and go over changes or plans? A simple one (1) page plan, well thought out & well executed is needed.
- 4) DISCIPLINE: Executing your plan and staying the course, while focusing on your market or members.
- 5) RISK: Take calculated Risk with CLEAR OUTCOMES in mind! Know your cost & risk!
- 6) BUSINESS PROCESS: How things are done within your business or Lodge. Increasing productivity & reducing cost while generating the same or better outcome of profitability. Go over your Income & Expenses one at a time and make good business changes based on the facts!
- 7) TRAINING: Continued investment of time in training to hone your skills. No one knows everything and we all need help, so don't be afraid to ask for help, when needed!
- 8) TEAM OF ADVISORS: Having trusted advisors to confer with and even paid ones as deemed necessary? Make sure your team members have run successful & profitable businesses or lodge years!
- 9) Does your Lodge (Business) have proper checks and balances? Who's watching the money? Who's counting the money? Is it verified, if yes, by who? Are daily deposits made? Do you keep too much cash on hand? Is this cash on hand in a secure place? Who has access to this money?
- 10) How does the (business) or Lodge integrate with your local Community, our Elks State Association and Grand Lodge level?
 - a) Do you have the knowledge?
 - b) Do you know where to obtain this knowledge?
 - c) Are you willing to take the time and learn?
 - d) Working together as a team is easier working alone!

IS YOUR BUSINESS MAKING AT LEAST A 24% PROFIT? IF NOT, WHY NOT....AND, HOW DID I ARRIVE AT THIS FIGURE? (Ask Your District Chairperson)

REMEMBER, KNOWLEDGE IS POWER! IF YOU DON'T HAVE THE KNOWLEDGE THEN YOU MUST BE EDUCATED IN GOOD BUSINESS PRACTICES TO MAKE YOUR LODGE SUCCESSFUL AND PROFITABLE!

Remember, we are always on your side and stand ready to help when called upon!

Fraternaly yours,
Maurice DiPoli, PDDGER
State Chairman Auditing & Business Practice
for the MD-DE-DC ELKS Association

ELKS CAMP BARRETT CANDY BAR CAMPAIGN

It is already time for our Candy Bar campaign. Orders will be taken at the workshop in Pocomoke. The past two years, the Lodges have bought enough boxes of candy bars that we received to most profit - which was \$19.80 per box. Please continue the good work. Remember, your Lodge does not lose money; you pay me \$36 per box of candy bars and when you sell them for \$1 each, you get your money back. All profit goes to Camp Barrett. The candy bars will be available

at the Spring Workshop in Salisbury.

A big thank you to Larry Mathers for getting a truck from Bob Bell Ford to take us to Pennsylvania to pick up our Christmas candy. Thank you, Larry.

Thank you for your time and if you have any questions please contact Hilda Davis at 410-256-9691 or email to hildaldavis@aol.com.

ECB Strategic Plan Update

With the adoption of the Elks Camp Barrett Strategic plan in October of 2009 several new fund raisers have developed creating new funds for camp operations as well as some needed changes in the camp kitchen operations which have saved money.

The Camp Barrett Patron Program was kicked off in Ocean City in 2009 and has raised over \$5,000 in its first year (see photo). This program allows for individuals and businesses to

donate and become a patron of the camp. At the 2010 Ocean City Fall Workshop Dannielle McKnight of Frederick Lodge #684 led a Bagged and Tagged fund raiser selling bounties on Elks at the conference raising over \$1000 in two days.

In operations this year Charlie Spandone of Camp Springs Lodge #2332 helped save the ECB over \$4,000 in food cost in the kitchen by assisting with the hiring of a new cook

with a mandate to conserve and save without skimping on the quality or nutrition.

Key members of the Chestertown, Lodge #2474 have come forward with an idea for a golf tournament in 2011 and the event planning for this fund raiser is in the works. Stay tuned as more of the Strategic plan unfolds.

Rick Konrad

BAGGED and TAGGED



Dannielle McKnight from OC Lodge and her "hunters" raised \$1025 for the Elks Camp Barrett by Bagging & Tagging Elks! All had a great time. She's working on something for next year.



1ST ANNUAL

CAMP BARRETT GOLF TOURNAMENT

A State sponsored fundraiser to keep Camp Barrett FREE for all children!

SEPTEMBER 16, 2011

Registration 12NOON • Starting time 1PM

Shotgun Start Scramble format

18 Holes of Golf including Cart with Hole-in-One prize - New Car - and other prizes. Cost is \$100 plus Dinner at Chestertown Elks Lodge #2474

(extra dinner tickets \$15)

Cocktail Hour 6PM • Dinner to follow • Cash Bar

Respond early and mail reservations to Jerry Emerick, 22911 Bayshore Rd., Chestertown, MD 21620 with checks made payable to Camp Barrett



Carl Riffle of Washington-Rockville Lodge #15 is presented with a certificate as a Platinum Patron (\$1,000 donation) by Camp Barrett Executive Board Member Rick Konrad of Salisbury #817 in Ocean City at the 2010 Fall Workshop.

Elks Camp Barrett Scout Camporee

On the weekend of November 12-14, 2010 - the MD-DE-DC Elks Association presented its 12th Annual Scout Camporee at our state major project; Elks Youth Camp Barrett (ECB). The Elks Scout Camporee weekend was in partnership with the United States Naval Academy (USNA) - Athletic Association's (NAAA), "Scout Day" festivities - held with NAVY College Football at the Navy-Marine Corp Memorial Stadium in Annapolis, MD, a brief [10] minutes from ECB.

Hundreds of Boy Scout tents lined the large sports field at Elks Camp Barrett with hundreds more set up in the many acres of wooded campsites. The Cub Scouts filled the [6] Cabins that housed [25] each and in bunk bed style.

There were [1,250] people attending the 2010 ECB Scout Camporee with [50] Boy Scout Troops & [3] Cub Scout Packs, representing the following states along the Atlantic Coast; MD, DE, DC, VA, WV, PA, NJ, & NY. Over [35] Elk Volunteers (from all [5] Districts & [12] Lodges) stayed the weekend at ECB, in RV's & the ECB Counselor's Cabin to prepare & serve two breakfasts, a lunch, & a Saturday night dinner to over [1,250] Scouts & Scout Leaders throughout the weekend, with the highlight being the Saturday afternoon tailgate party @ Navy Football - "Navyfest" - on the South side at the stadium's main gate.

The Scouts begin Saturday's festivities with a guided tour of the

United States Naval Academy Grounds, by a USNA - Midshipmen, who are also "Eagle Scouts", through the USNA - NESAs (National Eagle Scout Association) Program. They were then transported to nearby Navy-Marine Corp Memorial Stadium where they watched the Brigade of Midshipmen march into the stadium, while passing by our tailgate party at the stadium's main gate. Then the College Football game began immediately after the fly-over from the Navy F/A-18 Jets. Finally, to the enjoyment of [34,233] fans, the game ended with a narrow Naval Victory over Central Michigan University - Chippewas, with a score of [38-37].

This year's ECB Scout Camporee grasped a project of its own; "Scouting-4-Food", as the Scouts and Leaders were asked to bring with them, to the Camporee, [2] non-perishable food items per person for donation to the local food banks to help feed the hungry in the regional area. Hundreds of items were collected throughout the weekend for this project. The leftover food, from over ordering for the Camporee, was donated to Boy Scout Troop #77 from Harrisburg, PA., as a donation to their local Church's Food Bank for the hungry in that area.

Fraternally,
Joseph E. McGeeney, PDDGER
State Scout Coordinator
Chairman - ECB Scout Camporee

Membership Hints for your Bulletin...we need to get the word out!

Time is running out & statistics to date are not good! Let's work a bit harder to at least reduce the losses!

Do you want to join a fast-growing, progressive Lodge? Read on.

You may have passed our Lodge on (insert address). You may have a relative or friend who is an Elk. You may know someone whose child received an Elks Scholarship.

You may be asking, "How do I become an Elk?" It is very simple to join our Lodge, and the rewards are numerous. Contact us or Email Us

First, the requirements: In order to join the Benevolent and Protective Order of Elks, you must:

Be an American Citizen; Be at least 21 years old; Believe in God; Not be a member of the Communist Party or any other group that advocates the overthrow of the American government.

Now, what does Membership in the Elks get you?

- Well, first of all, you become a member of the Nation's oldest fraternal organization. Elks are uniquely American, and we link the destiny of our Order to the destiny of our Nation. There are over 2,000 Elks Lodges throughout the United States. As an Elk, you are always welcome in any Lodge anywhere. (There is also an Order of Elks in Canada... they are independent of us, but -- just like the warm relations that the United States and Canada enjoy -- so too do the Elks Lodges in America and Canada on a very cordial footing.)
- Members have complete access to our facilities, including the Lodge, ballroom with huge dance floor, and our traditional English Pub. If you are having an event, and would like to use the Lodge and facilities, just contact our office. We are a big lodge with several space options available depending on the size of your event.
- Elks are patriotic! We have routine tributes during our events that honor our country and our flag. We have lots of activities that keep you as busy as you want to be.
- Membership in our Order also gets you involved in Charitable works. Elks focus on two groups: Young people and Veterans. And we are honored to help these two groups!
- We also involve ourselves in community charitable works. We support local charities and individuals who need a little help.
- Now that you know, why don't you join?!? We would love to give you a tour of the Lodge, talk to you more about our activities, and get you an application for membership. All you have to do is Contact us or Email Us and we will get the process started!!

This is a sample template which you may modify to suit your lodge's profile

Carl F. Vogt, PDD
State Membership Chairman
MD DE DC Elks Association

7th Annual Kent Island Elks Drug Awareness/Safety Day

Terry Ober, Safety Day Chairman and Kent Island Elks Drug Awareness Chairman, was proud to present the annual event offered free to the public to bring attention to the Elks programs benefiting the community, along with safety messages and information from over sixty displays involving the military, law enforcement, emergency services, fire departments along with local, county and state agencies from Queen Anne's County as well as surrounding counties on Maryland's Eastern Shore. This year's event honored our Veterans as well as local law enforcement officers. The highlight was honoring seven police officers for their efforts in the field of Drug Prevention eradicating drug abuse from our homes, schools, communities and nation.



The National Enrique Camarena Award nominees are left to right:

Deputy First Class Jeremy Gardner, Queen Anne's County Office of the Sheriff - nominated through the Kent Island Elks Lodge; Officer David Bahr, Maryland Transportation Authority Police -nominated through the Annapolis Elks Lodge; Sergeant Jeffrey Merritt, Crisfield Police Department - nominated through the Crisfield Elks Lodge; Deputy First Class Timothy Connors, Talbot County Sheriff's Office - nominated through the Easton Elks Lodge; Officer Mark Schmidt, Laurel City Police Department - nominated through the Laurel Elks Lodge; Trooper First Class Eric Pertain, Maryland State Police, Centreville Barrack - nominated through the Kent Island Elks Lodge; Deputy First Class Jennifer Hall, Wicomico County Sheriff's Office - nominated through the Salisbury Elks Lodge; Sheriff Gary Hofmann, Queen Anne's County Office of the Sheriff - presenting awards; Ben Stone, Maryland, Delaware and District of Columbia Elks Association, State Drug Awareness Chairman - presenting awards.



Top row (left to right): Brooke Hunley, Tamia Jefferson, Mitchell Kemp, Tamera Williams, Sheriff Gary Hofmann, Queen Anne's County, Abby Folker, Josie Inzer, Emma Feaga, Robert Sites, Nickol Sites, Lindsey Kemp
Bottom row: Carl Robinson, State President, MDDEDC Elks Association, Madison Hunley, Ben Stone, State Drug Awareness Chairman, MDDEDC Elks Association, Chayse Franklin, Mattie Philpot, Jeramiah Philpot, Caydin Browning, Alendria Philpot, Logan Neithercott



United States Old Guard Fife & Drum Corps



Free State Challenge Academy (Class #35) Color Guard and Drill Team

Red Ribbon

"Hands Across America" Kick-Off

