



# Maryland, Delaware AND District of Columbia Elks Association News

*A Fraternal Organization*

BENEVOLENT AND PROTECTIVE ORDER OF ELKS  
United States of America



Official Publication



JANUARY 2014



**Carl F. Vogt**  
State President

## Message from the State President

I welcome all of you to Winter Workshop of the MD-DE-DC Elks Association here at Dover Lodge 1903, Home of our Ritual Champions. Hopefully all of you had the opportunity to share the joys of the season with your family and friends and this meeting finds all of you in Good Health.

Since our last meeting in Ocean City, I have completed all nineteen of my Lodge visits as your State President. In addition, I also attended the New Jersey Elks State Fall

Conference in Long Branch, NJ, and the Christmas Tree Lighting Ceremony at the Elks National Home in Bedford, VA. The tree lighting is an awesome event. I encourage you to put it on your calendar should you have the opportunity to visit the area. While at the Home, Mary and I were able to meet and socialize with GER Pickering, his wife, our Sponsor Paul Helsel and his wife, as well as other GL and State Dignitaries. We met with the Director of the Home, and the new owners at a Social Hour and Buffet which followed the ceremony. We were introduced and had a brief conversation with Sheridan Besosa a resident at the home and member from Cape Henlopen Lodge No. 2540 and presented our State Association Christmas Gift to him.

Between all these events, Mary and I also attended the 50th Anniversary of Westminster Lodge 2277 and Newark Lodge 2281, as well as, the Red Ribbon Ceremony at Essex Lodge 1866. To date, I've travelled over 5,500 miles, spent over 100 hours on the road and over 100 hours conversing with members of our lodges. What a great opportunity this really was for Mary and me to meet our extended ELK family, as you shared your hospitality and kindness. We will cherish these memories forever, thank you for all you have done for us.

At this workshop you will hopefully learn more about our duties and goals that we deem are necessary to develop the future leaders of our Lodges, Districts and State Association. This enlightening session will be conducted by Paul Helsel, PGER in conjunction with all of the current District Deputies. Please be open-minded and think about this as an opportunity and a way for you to expand your knowledge and potential for a leadership role in Elkdom. It ties together with the ELKS Mentoring Program which you learned about at the last session.

As the Lodge year comes to a close, there is still work that needs to be done, please continue to work your Membership, ENF Contributions, State and GL Programs. The Lodge year ends on March 31st.....will your Lodge have accomplished all that it set out to do? The upcoming Nominations and Elections in February also afford your Lodge the opportunity to make the

changes you deem necessary to have a successful lodge next year....the Choice is yours to make.

In closing, please join me in thanking Dover Lodge for hosting this workshop. Have a great weekend in Dover and may you return home safely with a renewed enthusiasm and motivation in carrying forth Elkdom as "ELKS Serving Our Communities".

May God bless all of you, your Lodges and especially those serving in Harm's Way.

**Carl F. Vogt**  
State President

## COMING EVENTS

**January 17-19, 2014**

Winter Workshop  
Dover Lodge #1903

**February 15, 2014**

State Hoop Shoot  
Whittier Rec Center • Frederick, MD

**February 16, 2014**

Birthday of the Order of Elks

**March 8, 2014**

Regional Soccer Shoot  
Frederick Indoor Sports Complex

**March 9, 2014**

State Ritual Contest  
Annapolis Lodge #622

**March 15, 2014**

Regional Hoop Shoot  
Middletown, MD High School

**March 20-23, 2014**

GER Visit/Spring Conference  
Frederick Lodge #684

**May 1 - 7, 2014**

Elks National Youth Week

**June 13-15, 2014**

June Convention  
Turf Valley • Ellicott City, MD

**July 13 - 17, 2014**

Grand Lodge Convention  
New Orleans, LA

NOTE: Lodges should refrain from scheduling conflicting events in order that their key Officers and members may attend all of these meetings, especially our GER's visit in March.

**Maryland, Delaware and  
District of Columbia  
Elks Association News**  
Official Publication  
**2013 - 2014**

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MARYLAND, DELAWARE AND DISTRICT of COLUMBIA ELKS ASSOCIATION  
**WINTER WORKSHOP**  
**DOVER LODGE #1903 • DOVER, DE**

**AGENDA • JANUARY 17-19, 2014****Friday, January 17**

11:00AM - 2:00PM . . . . . Lunch (Reservation required)  
1:00 - 5:00PM . . . . . Registration  
Advisory Committee Meeting  
5:00PM . . . . . State Trustees Meeting  
ECB Executive Committee Meeting  
5:00 - 6:30PM . . . . . Dinner Available

**Saturday, January 18**

7:00 - 9:00AM . . . . . Breakfast Buffet (Reservation required)  
8:00 A.M. - Noon . . . . . Registration  
8:00 - 8:45 AM . . . . . Elks Camp Barrett Meeting  
9:00 A.M. . . . . Meeting Called to Order  
9:15 - 11:00AM . . . . . All District Deputy Clinic Training, Paul Helsel, PGER  
11:00 - 11:45AM . . . . . Committee Reports :  
• Elks Camp Barrett.... John Istvan, Chairman.  
• Trustees Budget Review 2013-2014  
Claudia Finley-Bowalick, Chairman  
• GL Auditing and Accounting, Warren Johnson, GLC  
• Con/Con Committee...Greg Wilkes, Chairman  
11:45 A.M. . . . . Announcements & Recess until 9:00 AM. Sun.  
Noon . . . . . Lunch (Reservation required)  
1:00 - 1:30 PM . . . . . State President Meeting with VPs and State Committee Chairs  
1:30 - 2:30PM . . . . . President/Vice Presidents meeting with G.Wilkes/ConCon Comm.  
1:00 - 3:00 P.M. . . . . Hon. Paul D. Helsel, PGER Meeting with DDGERS  
1:00 - 3:00 P.M. . . . . Committee Meetings (as requested by State Chairs)  
6:00 - 7:00 PM . . . . . Cocktails  
7:00 - 8:00PM . . . . . Dinner (Reservation required - Dressy Casual or  
"Dover Disney" Attire)

**Sunday, January 19**

7:00 - 9:00 AM . . . . . Breakfast Buffet (Reservations required)  
8:00 - 9:00 AM . . . . . Registration  
9:00 A.M. . . . . Meeting Called to Order  
• Officers' Reports  
• Reports by State Committee Chairs  
• Unfinished Business  
• New Business  
• Good of the Association  
12:00 Noon . . . . . Closing  
Lunch Available

NOTICE to ALL: Reports are to be given by all Committee Chairs. Information is to be forwarded to your District Chair who will then forward all Lodge information to your STATE COMMITTEE CHAIR for consolidation and presentation to the Meeting Attendees.

**Next Meeting:**  
**Spring Workshop - GER Visit**  
**March 20 - 23, 2014**  
**Frederick Lodge 684**

**Next Newsletter Deadline: February 28, 2014**

# GRAND LODGE

## Message from Grand Exalted Ruler: Let's resolve to avoid the 'Snowball Effect'



Grand Exalted Ruler  
Millard Pickeing

Resolutions abound this time of year. Fitness centers love the new members, diets and exercise commercials dominate the media and people purchase all

kinds of things in an optimistic belief that the rolling over of a calendar year will be sufficient incentive to take up that new habit or leave an old, undesirable one behind.

Why not consider putting some things related to the Order of Elks on your resolutions list?

One of the things I am resolving to put some attention on this next year is a pervasive problem of mine: procrastination or avoiding the

"Snowball Effect".

We have all experienced it. A due date approaches, someone's report is late, that makes the next person's report late and on it rolls down the hill until the whole process gets "balled-up". Much effort and time loss then results from unnecessary reminders to get late reports in not to mention the fines and penalties associated with major lapses.

As a part of the Elks' leadership team, whether we serve a Local Lodge, State Association, Grand Lodge, on a standing committee, or in some other capacity, we are all aware of the essential nature of effective communication. It is impossible to make proper policy decisions at any level in the absence of valid information. Yet it is a challenge to get

information up and down the leadership ladder in time to make proper use of it in the decision-making process.

While electronic communications certainly speed things up by diminishing the transmission time, it also highlights that the nature of the problem is human, not digital. We get the job done, often in an exemplary manner, but we fail to document and report in a timely manner.

The New Year will undoubtedly bring a few surprises with uncertain outcomes. Why not resolve to be more attentive to reporting deadlines? The payoff is certain, positive and absolutely predictable.

And that snowball is cold any time of year.



Paul D. Hesel  
PGER & SPONSOR

Welcome to the Dover Winter Conference!! Hopefully each of you and your families had a most joyous holiday season!! Now that the holidays are over, it is time to get back to the business at hand - completing the 2013/2014 Elk

year in a successful manner and setting the stage for an even bigger and better 2014/2015 lodge year.

We still have a little over two months in this lodge year and time to complete our goals and end the year on a positive and successful note. As always, success will be measured on how well your lodge and the other 37 lodges of our Association fare in our quest for membership growth, financial stability, Elks Program participation, community involvement, and adherence to operational requirements.

Also in February your lodge will be electing the officers for the 2014/2015 lodge year - the leaders, who will by their individual and collective efforts, or lack thereof, determine how your lodge will fare through the coming year. Pick your leaders wisely and choose those with the abilities to put or keep your lodge on a successful course.

If there are any issues or concerns about your lodge, its leadership, how it may be functioning, and/or its overall success, contact your District Deputy and District Leaders for

assistance. They can provide guidance and get whatever help may be needed to address any issue.

While there are many opportunities for improvement, we are doing a lot of things right and getting a lot done. We can all be very proud of the accomplishments of our lodges and our Association.

Thanks to all of you who have and are working so hard for your lodge and our

Association. It is your individual and collective efforts that will continue to make your lodge, our Association, and our Order successful.

Best wishes to all for a successful and enjoyable Winter Conference and a successful and rewarding and prosperous 2014.

Sincerely and fraternally  
Paul D. Hesel

## Convention Committee Updates

Order forms are available for the new State Association shirts at the Winter Workshop Registration table. If your order is received by the end of February, your shirt will be delivered at the March workshop in Frederick. New this year - the location of the state convention and the location of the grand lodge convention are embroidered on the right and left sleeves. Each shirt costs \$33, with or with a chest pocket and you can have up to three lines of text printed at no additional charge.

Raffle tickets for a double occupancy weekend package for the June convention at Turf Valley are also available for sale at this workshop. The Winner will be drawn at the Spring Workshop.

Greg Wilkes will be presenting the Grand Lodge convention information at the Winter workshop Saturday morning and registration forms for New Orleans will be distributed. We have been assigned to the Astor Crowne Plaza located at the corner of Canal and Bourbon Streets in the French

Quarter.

Many thanks to all lodges who made donations to the hospitality room in Ocean City, Wayne and Doris Becraft who chaired the hospitality room, these members who donated additional food or drink, Judi McKnight, Danielle McKnight, Dana Gourley, Nancy Wert, Doris and Marv Solomon, Joyce Bailey, Millie Kerr, Betty Hardin and Patti Gray, Cindy Taylor, Doris Becraft, Dan Montecarlo and Bob McIntrye. Of course, a big thank you to all the volunteer bartenders.

Finally, thank you to all who participated in the various contests at our Luau and a special round of applause for our Hula girls, especially our headliner, State President Carl. We appreciate King Paulo and Queen Kini's presence and hope you and all the members had as much fun as we did pulling it all together!

Joyce Bailey, State Treasurer  
Convention/Conference Committee

## Message from the President-Elect:



Dave Wolcott  
President-Elect

I hope everyone had a peaceful and joyous holiday season and, as the spirit of that season restores our belief in the basic goodness of mankind, let's re-charge our batteries and renew our efforts

to continue doing what we do best - Serving our Communities.

I have attended the Camp Barrett Executive and Representative meetings but unfortunately had to excuse myself from the December meeting for personal reasons. It has been a pleasure for Connie and I to visit many Lodges both socially and officially; we attended the 50th anniversary festivities at Newark Lodge #2281, the "cash bash" and subsequent crab feast at Kent Island #2576, and we were honored to be able to greet President Vogt on his official visit to Easton #1622. We joined a host of other volunteers to help serve over 900 scouts and leaders at the Camporee at Camp

Barrett, kudos to our Scouting Chairman Brian Westfall for a well organized and well run event. We were honored to be invited to Seaford #2458's Christmas party and look forward to the Bull & Oyster Roast at Havre de Grace #1564 on Jan. 3.

Along the way it was a privilege to help judge some Ritual performances in the Northeast District and to also accompany the District Deputy as her Esquire as she completed her visits to the Southeast Lodges. The one constant that stood out among these many visits and social events was the dedication of our members to the principles that Elks not only Care and Share, we also truly Live and Give. We get things done in different manners but that's why there's chocolate and vanilla; the important thing is that we get our work done and from what I have seen we are doing just that. Let's keep our objective on helping those that need our help the most.

Thank you again to those Lodges that have included me on their mailing or e-mail lists, and I ask again that if your Lodge has not done so please include me. I am trying to become familiar with those Lodges I may have not had as

much chance to visit as other Lodges, and your communications are most helpful. Our President and the Vice-Presidents reports are very helpful and much appreciated but reading and hearing about the Lodges' issues, progress, plans and concerns straight from the source is invaluable.

I have previously sent a letter to all of our Lodges inquiring about their interest in hosting either the January Workshop or Spring Conference in 2015. I received four (4) responses by the established Dec. 15 deadline and I will review them at our meeting. As I mentioned in the October newsletter hosting a workshop or conference is admittedly a bit of work but it is a great opportunity for a Lodge to extend their hospitality and talents to the members of our Association. I look forward to seeing everyone again and to a successful workshop and, as always, if I can be of help on any matter please don't hesitate to contact me.

Fraternally,  
Dave Wolcott  
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## NORTH CENTRAL DISTRICT VP REPORT



Jay V. Strong, Jr.  
NC District VP

Happy New Year, and greetings from the North Central District! Karen and I were on an extended trip to Alaska during most of September (which, among other things, allowed us to have a nice visit with my son Bryan and his better half Heidi who

live in Fairbanks - and love it there!). As a result, my Vice Presidential duties were compressed into just two and a half months.

In October, in addition to attending our Fall Conference in Ocean City, I visited Bowie Lodge No. 2309 and Laurel Lodge No. 2283 with President Carl Vogt. In November I visited Glen Burnie Lodge No. 2266 with President Vogt, and in addition made my official Vice President visits to Annapolis Lodge No. 622, Towson Lodge No. 469, and Broadneck Lodge No. 2608. Plus in November, I visited Glen Burnie Lodge for a second time to attend a special

meeting. In December I visited Essex Lodge No. 1866 with President Vogt. In addition, I made my official Vice President visit to Severna Park Lodge No. 2482.

Moreover, I have been attending the Camp Meetings, the Trustee Meetings, and the Convention and Conference Meetings when possible, although sometimes one would overlap with another and I could not make them all.

Altogether, I have driven approximately 3,264 miles, and spent approximately 70 hours behind the wheel doing so. The various meetings have totaled about 55 hours. (Miles driven and time spent on Elks Training and Special Representative duties are not included in these numbers.) All in all, it's been a busy fall.

With few exceptions, the Lodges I visited are challenged to maintain a good leadership team, and to recruit new Members to become active Elks. I actually see the two challenges as being related. Unless we are bringing new Members into active roles, which give them the opportunity to learn, grow and develop leadership skills, we can-

not expect to have a continuous flow of new leaders progressing through the chairs to the Exalted Ruler position, and/or becoming Trustees.

Many, but not all, Lodges are having financial difficulties as well. In many cases the leadership problems are a contributing factor.

Paul Helsel said it well: we don't seem to have trouble signing up new Members; our problem is developing those new Members into Elks - meaning volunteers to do the work of Elkdom, some of which would ultimately become leaders in our Lodges.

Having said that, kudos to the many Elks in North Central who are working hard at making their Lodges successful. They are having a positive impact in their communities. Even the most challenged Lodges in North Central are making major contributions in their communities. Let's do better with our new Members, so we can keep on doing what we do!

Respectfully submitted,  
Jay V. Strong, Jr., PDDGER

## WEST DISTRICT VP REPORT



Danniele McKnight  
West District VP

First of all, I hope everyone in the State Association had a wonderful holiday season. Be it Christmas, Chanukkah, Festivus or Kwanza, I hope you were able to celebrate with family and great cheer.

Since the October meeting, I have personally visited two lodge and accompanied the State President and his wife to three other visits. I would like this opportunity to thank the members of the West District for the hospitality they have shown me as I have visited the different lodges and saw firsthand the great work they do.

I had the honor of attending the 50th anniversary of Westminster lodge. PSP Jay Nave did a wonderful job being the masters of ceremonies that evening and the committee did a wonderful job with the event.

I have had the honor of attending the Boy Scout troop Camporee at our own Camp Barrett. This is wonderful event that takes lots and lots of work to pull off. The volunteer hours that are required to make this event a success are amazing. The volunteers who are cleaning up and finally eating their dinner at 10:30 p.m on Saturday evening to the volunteers who drag in at 4:00 a.m. on Sunday morning to cook breakfast, these people show what the true heart of Elksdom is. We had over 900 scouts and leaders go through in that weekend and we were able to feed them all every meal in under 90 minutes, that is a pretty big accom-

plishment. I am so proud that the scouting chairman hails from the west, so when he gives this great report I can yell "Go West!"

I attended Frederick 684 Lodge's 112th Charity ball and had the honor of doing the 11 o'clock toast. Thank you to the officers of Frederick lodge for the nice invitation.

I attended the November and December Camp Barrett meeting, our state project. The children have such a great time at the camp and I hope that next year all the lodges in the West will be able to send campers.

I look forward to continuing to work with all of the lodges within the west district this year to promote the outstanding programs of Elksdom and truly show the pride of the "Wild West".

Fraternally yours,  
Danniele McKnight

## SOUTHWEST DISTRICT VP REPORT



Tom Coyle  
Southwest District VP

I am overwhelmed by the hospitality of the five lodges I've visited. They listened to my stories, actively discussed methods to institute mentoring, and shared their accounts of recent highs and lows. I learn something new with each

visit.

Each lodge has a specialty and is working hard to exploit it. To increase membership, St Mary's is focusing on programs for kids, and Deale is adding more horseshoe pits and running more tournaments. To increase revenue, Waldorf invites "Line Dancers" and "Hand Dancers" to Friday Night Dinners, while Washington-Rockville hosts special events like "The Rat Pack" or the "Greased Lightning" sock hop. I saw Calvert Lodge linking membership, finances and activities when I witnessed the final preparation for the Pig Roast and Dance cosponsored with the Calvert Riders motorcycle club. Essentially I learned that while sponsoring a new member is a one-at-a-time activity that we can find more of the kind of people we're looking for by increasing our interactions with groups and clubs. They are often the source of multiple new members

All the officers and members I met were open to the concept of mentoring. That is, after we discussed what it meant to them. When we discussed that everyone has their

own nugget of knowledge to share, I saw them get more thoughtful about how they might actually share this knowledge. When they realized it is a way to relieve their workload, they perked up, talked about how they mentored in the past, and how they will do it in the future. Indeed, the future of Elksdom is critical to passing down our experiences to guide future leaders.

Thanks again for the hospitality and sharing of your experiences as "Elks Serving Our Communities". I'm looking forward to visiting the Prince Georges County and Camp Springs lodges in January. Keep up your outstanding work!

Fraternally,  
Tom Coyle



T.P. Simons  
SE District VP

## SOUTHEAST DISTRICT VP REPORT

Wow, what a great fall it was in the Southeast. I was privileged to visit 8 of our 10 great Lodges this fall. Four of them, Easton 1622, Selbyville 2173, Crisfield 1044 and

Cape Henlopen 2540, I had the pleasure of visiting with our State President Carl and First Lady Mary. Four others Seaford 2458, Cambridge 1272, Ocean City 2645 and Salisbury 817 I was solo. It was very special to be able to observe the Initiation Ritual at Easton, Cambridge and Cape Henlopen. Great job! The reception and hospitality at each and every lodge was outstanding and was greatly appreciated.

It makes no difference where I have traveled, small Lodges to large Lodges, somewhat remote Lodges to Lodges in the city, the spirit of Elksdom is alive and well in our district. The good work each and every Lodge is doing in their communities and the

charitable giving that takes place is heartwarming. It never ceases to amaze me how much impact we have in our communities. All the Lodges in the Southeast District have exceeded the Grand Exalted Rulers goal for donations to ENF and they are all very active in supporting Grand Lodge and our State programs.

I would like to take this opportunity to recognize Kent Island Lodge 2576. In October, they announced that their charitable donations over the last decade have surpassed the "one million" dollar mark! That is simply an amazing feat! I think everyone who regularly attends State and District meetings has seen over the years just how generous Kent Island has been. The leaders and members of Kent Island Lodge over the past ten years deserve our hearty congratulations!

Since my last report, I have logged 644 miles on the road and 48 hours of travel and Lodge visit time. I have two Lodges to go and I am looking forward to it!

T. P. Simons

## William J. Jernick Memorial Fund Report

We have experienced a significant increase in the activity of the Fund so far this year. Eight Lodges, representing all five Districts in our Association, have submitted fourteen applications for Fund Grants.

I am proud to report that the Fund has granted each of these Awards. This is compared with Seven Awards at this time last year, during which we had a total of twelve awards.

Donations to the fund, year to date, are \$11,990.75 only slightly ahead of \$11,818.75 at this time last year.

Clearly we are making progress in reaching out to our Communities! But to continue at this pace we will need to build our Investment Trust.

When you, or your Lodge, donate to the William J. Jernick Fund, your donation is added to the principal of the Investment Trust. Your donation is never spent! It is invested and only the interest and dividends earned by the Trust is used to fund our charitable activities!

As we begin to prepare our Lodge budgets for the next year, please consider making the William J. Jernick Fund a line item in your charitable donations budget! The WJMF is a Charitable Non-Profit Entity and has been granted 501 (c) 3 status by the Internal Revenue Service and all donations to the Fund are tax deductible.

Thanks to you, we are victims of our own success! Keep up the good work!

Please don't hesitate to call your District Chair for help in developing the information necessary for a successful application! In the event that you experience complications or unexplained delays,

please call me directly.

I wish each of you a happy and prosperous New Year!

Fraternally yours,  
John Loftus PDDGER, State Chair

### Jernick Fund Presentation



Robert Raleigh, PDDGER and Chestertown Lodge #2474 Jernick Fund Chairman and David Schaub, Leading Knight presented the Teat family with donations from the Lodge and the Jernick Fund. The amount granted to the family was the largest single amount provided to a family in the history of the William J. Jernick Fund. The funds contributed are to assist the family with expenses incurred for medical treatment necessary for various chronic health conditions suffered by 5 of their 7 children.

## THE LEADERSHIP LADDER

**THIS** is the season to build on your **Leadership Ladder**, and focus on mentoring your newer and "thus far under-involved" Members.

- The Lodge Year runs from 1 April to 31 March. (Section 16.010)
- Nominations for officers are at the first meeting in February. (Section 3.080) No nominations may be made on election night unless there were no nominations for the office in question, or all the candidates nominated have withdrawn. (Section 3.080, Opinion 12) Nominations do not need to be seconded, and a motion to close nominations is unnecessary. (Section 3.080, Opinion 01)
- Elections are held at the second meeting in February. The elections must be by printed ballot, and the balloting must be secret. Only Members in good standing may vote. (Section 3.090)
- Committee assignments and appointed officers are decided next.

**This is where building on your Leadership Ladder takes place.**

Always build from the bottom, up.

◆ **What's the problem?** Many Lodges look to PERs to fill the Chairs, and/or they leave a Member in a certain Chair year after year. When they do, they have no "farm system" which can develop leaders. The Lodge can't develop a "bench" of leadership talent. Eventually it can lead to perpetuating "Old Timers," and stifling "New Blood." When those "Old Timers" decide to finally "retire", an inexperienced, ill equipped Member may wind up becoming Exalted Ruler. Maybe that would work out OK, but probably not.

◆ **What do we mean by "Leadership Ladder?"** The progression of a Member through a series of positions, to acquire experience, gain knowledge and develop skills which will enable him or her to become an effective Exalted Ruler, and hopefully to move on up to even higher leadership positions at State or Grand Lodge.

◆ **How do we get a Leadership Ladder working?** Well, this is where mentoring plays such a vital role. Mentoring, as we use the term here, can be distilled down to two verbs: ASK, and NURTURE ((vt) 1:

To supply with nourishment; 2: To educate; 3: To further the development of; to foster).

◆ **Who should do the asking?** Any Lodge Leader - an Officer, Committee Chair Person, a PER, anyone who is or has been in a leadership position.

◆ **Who should you ask?** Newer Members who have not yet become involved, and Members who may have been around for a while, but are still standing on the sidelines. Maybe they're just waiting to be asked.

◆ **What should you ask of them?** **Ask** the Member to: serve on a committee, or chair one; help with an event or fundraiser, or organize one; be an ECB Representative; serve as Inner Guard or Chaplain; etc.

◆ **What comes next?** **Nurture** that Member. Spend time with him or her. Show the Member the ropes. Tell him or her what has worked in the past, what hasn't, and why. Share whatever Elk Manuals might be pertinent to his or her new role. Introduce the Member to other Lodge Leaders, and PERs. Help him or her assimilate our Elk traditions, our history, and our myriad contributions to communities.

◆ **Is that all there is?** NO! After the Member you have been mentoring has been involved in whatever task or assignment for a while, both of you will know more. You will know whether the Member could be leadership material, and he or she will know if being more involved in Elkdom is right for him or her.

◆ **Then what?** When this season roles around next year, assuming you see leadership qualities in the Member, **ask** if he or she would be willing to serve as Esquire, or Lecturing Knight. Hopefully the Member will progress through the chairs, learning and growing all the way. When the Member stands for election to the Exalted Ruler's position, he or she will be ready, and we'll all be better because of it!

Respectfully submitted  
Jay V. Strong, Jr., Elks Training Chair

# Auditing & Business Practices Quarterly Report

Our **State Association finances** for 2013-2014 are within budget, from May 1st through November 30, 2013. The State Association has earned \$309,789.89 an increase of \$5,038.81 from October 2013 of \$304,751.08 of the \$319,540 Budget or 96.00%. Expenses for the same time period are \$206,688.76, an increase of \$163,398.19 from October 2013 expenses of \$43,290.57 or 64.00%. This is a Net Income of \$86,250.28, down from October 2013 net profit \$261,460.51, still good and within budget.

**Elks Camp Barrett** from May 1, through November 30, 2013, are within budget. The Camp has earned \$387,965.40 an increase from \$157,424.49 in October 2013 or 106% of budgeted income of \$366,800. Expenses for the same time period were \$358,474.53 an increase from October 2013 from \$240,453.73 or 97% of Budgeted Expenses. Remember, it's only the end of November and we still have December, January, February, March, April to go. There's only \$8,325.47 remaining in our expense budget

That's not good. Last year 2011/2013, expenses were keep within budget total expenses of \$351,377.98 of the \$361,520.00 budget. Now, for the good news, we're earned \$21,165.40 over our budgeted income to help offset our expens-

es. (Net Profit of \$29,490.87). NOTE for Executive Committee & State Trustees: Next years ECB budget should be increased to reflect these figures or more budget cuts to stay within budget. An inflation factor should be included with your new budget. Check on line with the Department of Labor Statistics for the last 5 to 10 years.

**Convention/Conference Account:** from May 1st through November 30, 2013, are within budget. The Convention/Conference committee has earned \$119,997.27 up from \$85,872.87 in October 2013, of budgeted income of \$133,585 or 89% of budgeted income. Expenses for the same time period \$116,075.30 up from \$74,467.07 of the budgeted \$131,544 expense or 88%. For a net profit of \$3,921.97 down from \$11,405.80 in October 2013. NOTE: There is still a difference of \$2,041 between the budgeted Income and budgeted Expense. Why is there a difference?

**State Association Balance Sheet** from May 1st through November 30, 2013. Checking/Savings assets of \$742,405.18 an increase, from October 2013 from \$553,512.22 Total Fixed Assets (Building & Equipment) of \$914,103.82 an increase from October 2013 from \$902,336.16 less accumulated depreciation of \$447,131.00 a decrease from October 2013, from

-\$447,031.00, for a total fixed assets of \$467,072.82 Other assets Cash in Escrow, Edward Jones ECB Invest Account of \$35,903.18 an increase of \$1,563.36 from \$34,339.82, for Total Assets & Liabilities of \$1,263,010.79 an increase of \$209,939.14 from \$1,053,071.65. What does this mean? We are still holding our own, and we must continue to watching spending. There is always more work to do, just like owning a house, our work is never done. Keep up the good work.

Hope all lodges are within budget and making money, hand over fist. If not, please try to attend one of my seminars, you may pick up something that will help you and your lodge. Cost -> YOUR TIME and the Benefits -> FREE KNOWLEDGE!

Remember, any State Committee or Lodge having questions or needing assistance from the State Auditing Committee may contact their District Chair and, if he or she is not available, please call or e-mail yours truly. We are only a phone call or e-mail away!

Fraternally yours,  
Maurice DiPoli, PDDGER  
State Chairman Auditing  
& Business Practices

## Elks National Veterans Service Commission

### ADOPT-A-VETERAN

In 1983 the Elks National Veterans Service Commission implemented the Adopt-A-Veteran Program. With over 30,000 Veterans adopted last year, the Adopt-A-Veteran program has become one of our most popular programs. It is a program that every Lodge should be participating in today. The question often arises, which Veterans are adoptable?

1. Veterans in State or Federal Veterans hospitals
2. Veterans in assisted care facilities, nursing homes, convalescent homes, retirement and senior living centers.
3. Any Veteran with limited, or no family contact who is lonely or shut in.
4. Veterans in homeless shelters.

More than one Lodge can adopt Veterans, feel free to adopt from afar.

How does the program work?

1. The VAVS Representative at a state facility secures the names of veterans without family or friends nearby from the hospital or facility and forwards the list to the state National Veterans Service Chairman. Nursing homes, assisted living facilities, and some senior facilities have activities or social directors who can give you a list of Veterans who reside there. It is often helpful to contact local churches, Veteran groups, the American Legion, VFW posts or even your Lodge Secretary to get a list of Veterans

nearby who are lonely and unable to get around on their own.

IMPORTANT: Due to privacy laws it is highly recommended that written permission is granted by the Veteran, stating that they would like to receive cards, invitations, and visits. Under no circumstances are the names and birthdates of Veterans to be published in Lodge bulletins or websites. This information must be held in confidence and only given to those who will actually make contact with the veterans.

2. The state chairperson will divide the list among the Lodges in close proximity to the facility and forward the names to the appropriate district chairperson.

3. The district chairman will determine how many Veterans each Lodge wishes to adopt and provide the Lodge with their names.

In addition to visits and greeting cards, gifts of personal-care items, reading material, games and similar items should be considered. Luncheons and dinners at a restaurant or the Lodge are highly recommended.

Now is the time to make a difference. Now is the time to get active in your Lodges program or help your Lodge start an Adopt-A-Veteran program if they don't already have one.

Fraternally,  
Robert M. Hennings, Director  
Elks National Veterans Service Commission

## NORTHEAST DISTRICT VP REPORT



John Ramsey  
NE District VP

At this juncture we are rolling along with a full head of steam and some great visits.

President Carl and I visited Elkton where they had a great buffet and some good fellowship. We met with members

after the meeting and they had many questions, all to make their presence as an Elk Lodge better and to be more involved. I wish you the best in your desire to grow.

I then moved on to Chestertown and witnessed a very well done initiation - by memory. This is a great Lodge and does a lot in Elkdom for their commu-

nity and their membership.

My next stop was Milford and the attendance that night was 44 Elks and 10 different people gave reports. Very impressive. Keep up the good work.

Wilmington was next and I had a wonderful meal and meeting with the leaders of the Lodge. They had many questions and want to get more involved and grow in Elkdom. This is the Lodge that sponsored my Lodge 60 years ago, so they are a Lodge that gets involved. Good luck in your growth.

President Carl and I visited Newark which is always a friendly place with the history of Elkdom being practiced like it is supposed to be. I always learn something from every visit and this visit was no different. A great series of leaders come from this lodge.

Last, but not least, was Dover, my Lodge. The ER greeted Carl and me in a great manner. Good visit and afterwards had great conversation with Carl and the First Lady, Mary Cardinal.

This ends my visits for the year. I learned a lot and want to share as much as I can with all Lodges. My next move is to get Lodges together over the winter. I spoke with Wilmington and they have 2 shuffleboards and would consider holding a North East Championship there. Does that sound like a challenge?

Also, I would like to see other events that would involve other Lodges together. There is knowledge and power in numbers, so let's get together.

Thanks and yours in Elkdom,  
John Ramsey

## State Soccer Shoot



October 19, 2013 the balls were a flying at the Ocean City Recreation Center in Ocean City MD. We held our State Soccer Shoot-off. Twenty-five Shoots across 4 of the 5 Districts participated in this youth event. We loaded the registration table up with candy in a bucket and let all take what they wanted, while we had Cindy there with

her Drug Awareness Display.

The event ran smoothly thanks to all the volunteers that came out to assist in running the event. Thanks to Myron and the Milford Lodge for the goals, Thanks to Cindy for the Drug Awareness soccer balls. A big thank you to the Ocean City Lodge for the use of their facility for the after shoot

feed and trophy presentation-TP Simons was slaving away in the kitchen making pizzas and hot dogs for the people - great job TP.

Well, how did we do is the big question.

Here are the results and the ones going on to Regional are:

AGE GROUP	GIRLS	BOYS
U8	Riley Papineau (Milford)	Rece Johnson (Salisbury)
U10	Bay Rothermel (Milford)	Ethan Scott (Pocomoke)
U12	Alicia Strack (Milford)	Brett Kato (Crisfield)
U14	Brittany Hinman (Crisfield)	Lance Storey (Oakland)

All the participants are winners and we thank all the Lodges and the Districts that participated and supported this youth program.

Next year more pictures--lessons learned in the after event review-designate a photographer. Ok now my push for support!! Hey got to ask-Please take out an advertisement in the Regional Program Book even if your lodge or district may not have a shooter going to Regional-these

shooters represent us--the MD-DE-DC Elks Association at the regionals so the advertisement application is on the MD-DE-DC Elks web site four lodges take a \_ page apiece and split the \$100 cost 4 ways. Or take a Booster Sheet and get patrons at the Bar or Lodge events to sign up and pay (\$5.00 per name) then send it in by the deadline in February. This helps defray the cost that the Regional Committee sends down to the State.

Last the Regional Mid-Atlantic Invitational Soccer Shoot will be in Frederick MD this year from March 7-8-9 2014. March 8 at 9am is the beginning of the actual shoot--more details on location will be following. Hope to see you all in Frederick to support our MD-DE-DC Elk Shooters.

G. Gerald Morrow, PDDGER, PER  
State Soccer Shoot Chair





## Youth Tennis and Golf



The Benevolent & Protective Order of Elks Youth Invitational Tournament of Champions Tennis and Golf will be held July 27-29, 2014 at Seven Springs Mountain Resort, PA. This event is sponsored by the Pennsylvania State Elks Association. Last year seven Lodges from the Maryland, Delaware and District of Columbia State Elks Association sponsored participants in the two events. My goal for 2014 is to have nine lodges from our association. Ask yourself, what is your lodge doing to attract young people from the 14 to 18 year olds. Remember these young people are your members of the future.

There is no other tournament in our area that includes participants from Maryland, District of Columbia, Delaware, Pennsylvania, West Virginia and Kentucky. This past year we were able to reimburse each lodge 50% for each participant.

Now is the time to start planning to incorporate funds into your lodge budget to sponsor participants in the upcoming tournament.

The 2014 rates are as follows:

<u>Contestant Rates</u>	<u>Chaperone Rates</u>
\$300.00 Single Occupancy	\$341.00 Single Occupancy
\$278.00 Double Occupancy	\$318.00 Double Occupancy
\$269.00 Triple/Quad Occupancy	\$304.00 Triple/Quad Occupancy

Package includes Sunday dinner, Sunday lodging, Monday breakfast, lunch, dinner, Monday lodging, Tuesday breakfast, lunch, 6% state sales tax and gratuities, covering services for food services personnel. Rates for additional nights before or after the package, \$60.00 person, per night plus 9% sales tax.

Forms should be available by the end of January on the [www.paelks.org](http://www.paelks.org) and the [www.mddedcelksassn.org](http://www.mddedcelksassn.org) websites.

Edward "Pete" Peterson  
Youth Tennis and Golf Committee

## Camp Barrett Hall of Fame



Newest inductees into the Camp Barrett Hall of Fame: Wayne Becraft, Cape Henlopen Lodge #2540, PSP Greg Wilkes, Hagerstown Lodge #378, Judy McKnight, Frederick Lodge #684 and PER Scott McKnight, Frederick Lodge #684

## E.C.B. 50/50 RAFFLE

The Elks Camp Barrett 50/50 Raffle that was held in Ocean City in October was won by our own Paul D. Helsel, PGER from Newark Lodge No. 2281. Paul won \$395 and by the way, he drew his own ticket and gave \$300 back to the Camp. Paul, we all "Thank You" for your great

generosity.

The Camp wants to "Thank Everyone" that supported the E.C.B. 50/50 Raffle this past year with buying tickets and helped with the selling of the tickets at the tables.

Fraternally,  
Hilda & Lee Davis

# INVEST IN YOUR COMMUNITY

*When you're paying your dues this year, add a gift to the Elks National Foundation.*

A donation to the Elks National Foundation is an investment in your Lodge's community. Through initiatives like the Community Investments Program Grants for Lodges, College Scholarships, Veterans services, Youth activities and more. ENF helps put resources in your hands to build

a stronger community. Help your Lodge reach their per-capita goal with a gift today!

To learn more about the Elks National Foundation, visit [www.elks.org/enf](http://www.elks.org/enf)

***You invest...You give back. You help Elks build stronger communities.***

Mary Cardinal-Vogt  
ENF Chairman

MD-DE-DC STATE ELKS ASSOCIATION  
**SPRING WORKSHOP • FREDERICK LODGE #684**  
**March 21-23, 2014**

**HOTELS:**

Hilton Garden Inn- \$114 per night- 240-566-1500  
 Red Horse-Comfort Inn- \$75 per night-800-245-6701  
 Hampton Inn & Suites- \$109 per night - 304-636-1565

**MEAL PLANS:**

**Friday Dinner Buffet:** Roast Pork Loin, Fried Chicken, Red Potatoes, Vegetable Medley, Succotash, Cole Slaw w/assorted Pies and Cakes **\$16.00**

**Saturday Breakfast:** Eggs, Bacon, Sausage Links, Chipped Beef Gravy, Biscuits, Potatoes, Fresh Fruit and Fresh made waffles **\$9.00**

**Saturday Lunch:** Fat Jack's Ham BBQ, Macaroni Salad, Cole Slaw, Cold Cuts, Chips and Pretzels **\$7.00**

**Saturday Night State Dinner :** Choice of:

Garden Salad, Prime Rib Au Jus, Baked Potato, Brussel Sprouts with Rolls and Dessert **\$27.00**

**OR**

Two Crab Cake Dinner, Baked Potato, Brussel Sprouts with Rolls and Dessert **\$27.00**

**Sunday Breakfast:** Same as Saturday with exception of French Toast to replace waffles **\$9.00**

**Sunday Lunch:** Cold Cuts w/assorted breads, Garden Salad w/fresh fruit, Chips and Pretzels **\$7.00**

Please return with payment to :  
 Frederick Elks Lodge 684, ATTN: Spring Workshop  
 289 Willowdale Dr.  
 Frederick MD 21702

Any questions or special requests: Jack Boehmer 301-639-7573

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_

EMAIL: \_\_\_\_\_ PHONE: \_\_\_\_\_

## 2013 Scholarship Recognition Dinner at Annapolis Lodge #622



Joan Wald, Exalted Ruler of Annapolis Elks Lodge No. 622, recently honored scholarship winners with their families at the Annual 2013 Scholarship Recognition Dinner.

The Most Valuable Student winners wearing their purple Annapolis Elks No. 622 Caps are Marley Crank, Jamie Daus, Aristides Hadjipantell, Fortney Stark, Kyle Reichard and Summer Bedard. Not present: Kate Kindig.

Summer Bedard, Marley Crank and Aristides Hadjipanteli from Annapolis High School; Kate Kindig and Kyle Reichard from South River High School; and Fortney Stark from The Key School. Jamie Daus, the Elks Vocational Scholarship winner, attended the Center of Applied Technology-South and Southern High School. The awards range from \$500 to \$1,500.

In addition to the local grants, Aristides Hadjipanteli won \$1,000 from the MD/DE/DC Elks District Association.

# WANTED

## A Few Good Members

At the June Convention I will announce the recipient of the Maryland, Delaware and District of Columbia Elks Association Elk-of-the-Year award. I need your help in finding this person. The criteria for this award are very much like your lodge Elk-of-the-Year award. It is someone one who has shown exemplary efforts in furthering the work of Elkdom, but on the State Association level. This is someone who has gone "above and beyond" in performing their duties. And to that end, there are a couple of classes of our members who are NOT eligible this year: any currently serving District Deputy Grand Exalted Ruler. Any currently serving State Association Vice President. And any Past State President. The thinking being that in the first two cases, they are basically doing their job and should not get special recognition for that. And in the case of the PSP's, well this is a group of Elks who have "been there, done that" and have already been recognized for their efforts.

Your nomination for Elk-of-the-Year must be sent to me in writing. It can be by e-mail (carlvogt-mddedcelks@earthlink.net) or snail mail (895 Leesburg Ct.; Huntington, MD 20639), but NOT by phone. It does not have to be elaborate. Not how long they have been an Elk or a list of all their past positions. Just a simple "who" and "why."

Thank you for helping me in making this decision and I look forward to hearing from you.

Carl Vogt, President

## News from Kent Island Lodge #2576



Exalted Ruler Lynn Evans makes big announcement at Kent Island Lodge # 2576.

## All-American Lodge Contest "A" Due March 15, 2014

Elkdom's All-American Lodge Award - the most coveted of Grand Lodge Awards - demonstrates membership involvement. Competition is based on District, State and Grand Lodge levels. Points are earned by competing Lodges, based upon participation in 44 categories, including sponsoring a new Lodge, posting a gain in membership and participation in Grand Lodge contests and programs, such as the Elks National Foundation, Hoop Shoot, Grand Exalted Ruler Awards and Youth Scholarship programs. Final

entries are judged by the Grand Lodge Fraternal Committee.

Entrants must submit the form to their District Deputy by March 15, 2014. The District Deputy will select the winners by membership division for the district. These are then submitted to the State Lodge Activities Chairman by April 1, 2014. The State Lodge Activities Chairman will review entries, sign and submit them to the Grand Lodge Fraternal Committee by April 15, 2014.



# AMERICANISM

**Poster and Essay Contest Lodge Winners are to be in District Chairmen's hands by January 10, 2014.**



**State Association Americanism Awards  
St. Mary's Lodge #2092  
March 30, 2014 • 1PM**

Awards will be given for 1st through 5th place in each division



Lodge Chairmen: Remember to focus on awareness in the community. Americanism and community service go hand in hand. Present classroom flags to every school. A two by three foot cotton flag United States Classroom Flag with bracket and spear staff, code No. 540600, can be purchased from the Office of the Grand Secretary. As Elks, when doing all the different projects, it is only natural that Americanism shines through.

Renee' Ritivuso  
Americanism Chairman  
240-508-8636  
RRitivuso@hotmail.com