

www.mddedcelks.org JANUARY 2020



State President John Loftus MD-DE-DC Elks Association

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# STATE PRESIDENT'S MESSAGE

By John Loftus

Happy New Year!

As I sit down to write this message, we are rapidly approaching Christmas and the New Year. Eileen and I have plans to travel to visit our kids and grandkids in Virginia, North Carolina, and Pennsylvania to share this special time with them.

Since we last met in October, Eileen and I have been busy participating in as many Elk activities as we can fit into our schedule. We attended the season-ending "PER's Steak Night" at Milford Lodge and enjoyed a wonderful meal as well as the camaraderie of our fellow Elks. We participated in the "National Drug Take Back" event at Elks Camp Barrett and the Dover Lodge Charity Ball. Sadly, we attended the Memorial Service held at Calvert Lodge commemorating the passing of Past State President Carl Vogt. It was gratifying to see such a large turnout and exchange fond memories with those in attendance. Of course. I have attended the Elks Camp Barrett meetings as well as the State Trustee meetings each month. We traveled to the New Jersey State Elks Fall Conference in Long Branch and State President Anthony Alfonso, who visited us in October, was a most gracious host and allowed us to accompany him to the various events and meetings throughout the weekend. Our Grand Exalted Ruler, Robert Duitsman, was also visiting and we had the opportunity to socialize with him and his wife on several occasions. We attended the Veteran's Day Dinner at Cape Henlopen Lodge, where Exalted Ruler Ralph Patterson allowed me to express our collective grati-

tude to those in attendance for their service to our country. As is my custom, I worked the ECB Scout Camporee rubbing elbows with Elks from throughout our Association. Once again, we had a wonderful group of approximately 900 scouts who braved cold and rain to observe the Navy Football team engage in a victorious performance. Unfortunately, in December, we again found ourselves memorializing a fallen Elk, Ken Palmer PER of Pocomoke City Lodge. Ken was a familiar sight at State Association meetings and was serving as the SE District Deputy's Esquire at the time of his death. I had the pleasure of working both the Cape Henlopen Lodge and the Seaford Lodge Hoop Shoots. By the time you read this, we will have attended the State Soccer Shoot and worked the SE District Hoop Shoot.

In our spare time, we have visited seventeen Lodges of our Association, spreading the word about our programs and encouraging the Lodges to make full use of our resources. We have a few visits remaining, and as much as we have enjoyed the hospitality and friendship that we have experienced, it is time to begin planning for the Spring Workshop in Hagerstown this March where we will host the Grand Exalted Ruler and his wife. Be sure to make plans to attend!

Now that we have enjoyed the Holiday Season and entered a New Year, it is time to resume our work to make our Lodges and our Association the very best they can be! Just a gentle reminder, in keeping with my slogan

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# MESSAGE FROM OUR GRAND EXALTED RULER

By Robert L. Duitsman

### **NEW YEAR STARTS WITH AWARDS, SCHOLARSHIPS**

WELCOME TO 2020! Beth and I extend our best wishes to everyone for a happy and successful year. January is a time to wind down the affairs of the year gone by and plan for the year to come. The efforts of our Members too often go unrecognized. While many Members serve in varying capacities just for the love of the organization, an expression of gratitude and recognition is always appreciated. Also to be recognized are those Lodges that distinguish themselves through their dedication to working the programs of the Order and serving the needs of their communities. Awards for Elk of the Year and Officer of the Year are available from Grand Lodge, and there is nothing to prevent things like Exalted Ruler Special Citations from being prepared to express appreciation to those who make our Lodges successful. In January, all Lodges will be receiving an application form to enter the All American Lodge Contest. It is a tremendous opportunity for a Lodge to receive recognition for its efforts during the year. Receiving such an award will inspire Members to continue their efforts with the knowledge that they are important and are being recognized. Something to consider. While many of us were focused on the Most Valuable Student scholarships that had November close date for applications, there is also the Legacy Scholarship that is available until January 31. It provides \$4,000 scholarships to the children and grandchildren of Elks Members. The Elks are doing their part to try to give deserving individuals the opportunity to further their education without allowing

a lack of financial resources to be a barrier. More information on these and other opportunities can be found on the Grand Lodge website. Some may not be aware, but in the Ritual there is a provision for a Past Exalted Rulers' Night. On the first Lodge meeting in February the Exalted Ruler can appoint Past Exalted Rulers to fill the four chair positions as well as Esquire and Chaplain. This is a good opportunity to give special recognition to those who have served in the highest office in their Lodge over the years, and keep them involved in the life of your Lodge. In some cases Past Exalted Rulers are called on to conduct an initiation, which would be a special treat that generates interest among the membership.

## PRESIDENT'S MESSAGE CONTINUED FROM FRONT PAGE

for this year, "Growth through Community Awareness," please share the news of your good works with your friends and neighbors! Whether it's a William J. Jernick Memorial Fund Grant, scholarships, kids to camp, donations to youth organizations, homeless shelters, veterans, or local Fire Departments and Rescue Squads, whatever good works in which you are involved, share them with your community thru newspapers, radio, and word of mouth!

As our Grand Exalted Ruler said, "If they know you, and they like you, they will want to be part of you."

Stay warm and dry. Eileen, and I look forward to seeing you soon.

Fraternally,

John Loftus



# MESSAGE FROM OUR STATE SPONSOR

By Paul D. Helsel, PGER & Sponsor

Dear Friends and Members of the MD,DE,DC Elks Association,

Hopefully, this message finds you all having just experienced a most joyous Holiday Season and ready to embark upon a most exciting and rewarding 2020 year.

For the first time in many, many years, we will not be holding a Winter Conference in January. However, so that we can keep up the flow of necessary and important information to and between the Lodges, the District Deputies will be conducting their January Clinics at a Lodge in each of our five Districts. Please be sure the required representatives of your Lodge are in attendance, along with any other members that desire to attend. These Clinics and your appropriate attendance is vital to keeping our Lodges and programs moving forward positively.

As I write this, we are eight (8) months into the 2019/2020 Lodge year, a great time to assess where we are with our programs, activities, and goals and what we need to be doing over the next four (4) months.

Membership retention and growth remains our number one priority. For the past three Lodge years, our Association has posted a gain in membership with each year better than the previous – last year topping out with a plus 284. Well, with four (4) months to go in this 2019/2020 Lodge year, we are running well behind where we were a year ago and if immediate action isn't taken we could be headed for a loss in membership this year – something no one wants to see happen.

This time last year we were a plus 996 members with 1616 delinquents and 326 waiting initiation. This year we are a plus 763 member with 1750 delinquents and 307 waiting initiation. We are down by 233 members and up by 134 delinquents. That's a total of 367 members off our pace of last year.

Obviously I am concerned as every Elk in our Association should be as well. Five (5) Lodges, Hagerstown, Deale, Washington-Rockville, Easton and Bowie are on track to have significant losses with Annapolis, Dover, Calvert, Westminster, and Oakland close behind. Ten (10) of our thirty seven (37) Lodges are not performing well, from a membership standpoint!

We need every Elk in every Lodge working this challenge over the next sixteen (16) weeks, bringing in (attracting and initiating) new members and working the individual Lodge delinquent lists to keep those current Elks on the Lodge roles. We can do this and maintain our record of growth. Please get involved and help make it happen.

By now, every Lodge should be involved in becoming compliant with the new Financial Reporting System (FRS) that was approved at our Grand Lodge Convention in St. Louis on July 2<sup>nd</sup>. All Lodges are expected, and required, to be up and running and using this reporting system by April 1, 2020. Our Auditing and Business Practices Committee Chairman Bill Simonds, and five District Chairpersons have taken the lead to work with our Lodges and ensure that they make the April 1, 2020 deadline. I expect all Lodges to be cooperative in this effort and work with the committee to get their individual Lodge compliant by or before the deadline. I am extremely happy many of our Lodges are already compliant and most of the remaining are progressing in a manner that should have them compliant by the 1<sup>st</sup> of April as well. Only a few of our Lodges are lagging, and they appear not to understand the importance of getting on board and being compliant with the FRS. This important effort will provide increased attention as we approach the April 1, 2020 date – make sure your Lodge is or will be compliant with this requirement! If you have issues and/or questions about complying with the FRS, contact a member of the committee, and if you can't get the answers you need, contact me.

Thanks to all of you who have, and are, working so hard for your Lodge and our Association. It is your individual and collective efforts that will continue to make your Lodge, our Association, and our Order successful. And best wishes to all for a successful finish to the 2019/2020 Lodge year.

Sincerely and fraternally,

Pauly. Hebel

Paul D. Helsel, PGER & Sponsor



- Jan 18—Advisory Committee 11:00 AM
- Feb 9—State Hoop Shoot @ Washington College in Chestertown
- FEB 20—NEWSLETTER DEADLINE FOR SUBMISSIONS
- Feb 29—Elks Training Washington-Rockville Lodge
- Mar 1—Elks Training Milford, DE Lodge
- March 20-22—Spring Conference w/ GER Visit @ Hagerstown Elks #378
- June 5—7 June Convention @ Doubletree by Hilton, Annapolis
- July 5—8 Grand Lodge, Baltimore State assigned Hotel is Sheraton Inner Harbor.

NOTE: Lodges, please refrain from scheduling conflicting events so key officers and members may attend all meetings.



# PRESIDENT-ELECT MESSAGE

By Stu Burgoon

I'm sure you all had a busy and wonderful time with friends and family during our Christ-

mas and New Year celebrations. Julie and I were overwhelmed with the good cheer and Fraternity at the Lodges we visited for their many parties. I got a chance to meet socially many members of our Association in a social atmosphere.

Since we were in Ocean City last Fall, I have been very busy preparing for my year to proudly serve as your State President in 2020. WOW, it is going to be an "Elkstanding" time. I have continued planning, designing products and setting up a team of volunteers for our State Association Welcome Baltimore 2020 Merchandise booth for Grand Lodge Convention. On the topic of Baltimore 2020, **WE NEED YOUR HELP**. If you are planning on attending and want to volunteer, we are looking for a few hours of your time. It takes a village of

approximately 175. Sign into our MD, DE, DC State Elks web site and fill out a form. It is under the Con-Con page. **Volunteers 2020**.

Julie and I had a great time at the Naval Academy serving Hot Dogs and Hamburgers to over 900 Scouts. Julie and Jackie Barnes kept me straight handling the wrapped dogs as I handed off to Joy Buttrill. Believe me, when I say, I am a work in progress. We had a wonderful team of Elks.

I attended and helped rebound and score for the Glen Burnie Lodge and North Central Hoop Shoots. I still have a few moves for an old guy. I attended the State Soccer shoot finals and then back to the Laurel Lodge for the awards presentation. Great job Dolly Broom.

My slate of officers have been selected and most Committee Chairpersons penciled in. I have started my pin design and hope to have them completed by March. I want to thank all of the members and Advisory for their recommen-



dations, helping me through the process. Solicitations for the 2021 Grand Exalted Ruler visit to our Association were sent out to all Lodges requesting a Lodge to host. We are in the process of making a selection. Thank you to the Lodges that are interested.

As the year begins, what is that saying? "It's about to get real." I will be very busy the next few months and look forward to serving as your State President for 2020 /2021. Just a side note, this will be the 100th anniversary of our State Association.

Stay warm this winter. Julie and I look forward to seeing you all in March at the Hagerstown Lodge as you gear down your Lodge year and begin ramping up for your next Lodge Year's adventure. Enjoy and have fun.

Have a great day in Elkdom,

Capt. Stu

"Shake a Veteran's Hand, Keep a Smile on Your Face and a Song in Your Heart"

# THANK YOU OCEAN CITY FOR HOSTING OUR FALL CONFERENCE



# **WEST** DISTRICT

By Jim Mills, VP Hagerstown Lodge #378 mills.james22@yahoo.com

Happy New Year everyone. As we go into New Year, we must focus on new members and retaining our current members; it is about doing what is right for our great organization. Get members involved, keep them interested, and as I said before, it is every Lodge's responsibility to train their future successors, promote Lodge and State Activities (so your members see you have a lot going on), invite members to both your events and state events. Key people need to be asked. Keep your members in the know like "Save The Date," so it's very important to advertise all your events to ensure everyone has plenty of time to plan to attend. Promote your events! I cannot express this enough.

Notable mention: Westminster Lodge held an event and has been doing this for the past several years, helping a local charity called "Live, Hope, Laugh," founded to help support families who have children with chronic illnesses. One hundred twenty people attended. The Exalted Ruler stated they provided dinner, holiday music, the Grinch, and of course, Santa made a special visit. in their vehicles so the children would Christmas surprised on morning. Exalted Ruler Sharon stated, "I'm just so proud of not only the Elks Remember to get your Lodge Financial organization as a whole but of our records converted to the new Grand Lodge members who so graciously give Lodge Financial Reporting System by their time to help make these dreams 3/31/20. Don't wait until the last and wishes come true for those who need support. We had many smiles and happy tears last night." That's what Remember your Lodge is a Business, so Elkdom is all about.

This is a great story of how we help our practices. community and how Elks Volunteers God Bless you all. can make a difference.

Thank you to all Western District Elks Lodges, as all were having events over the Christmas Holiday season putting smiles on the faces of young children and adults alike. Helping community goes a long way.

Remember to send in your Charity reports. It's is your duty for all Elks who donate their time.

Lapsation at all Lodges needs to be addressed, so if I sent you an email please respond with your plan of action as everyone is watching. Lodges, make a plan and handle this. Any stray Elks need to be called or visited because some do forget to pay their dues. There is a reason why Elks don't pay their dues, so find the issue and stop the bleeding and invite them back. Take it seriously and do something about it.

Remember, donating your time is true Elk valor but comes with sacrificing your time. Get your family involved with family events, as your time is valuable. I thank you all for donating your time. Find an Elk Buddy that can help share your Elk Volunteering journey. Things happen in life that throws a curve ball (Illnesses, death of loved ones, job, kids activities) that you cannot control, so this is why it is very important, as Elks, that people know each other's roles as a Volunteer, Lodge Officer, or Admin when something does happen.

Make sure if a person is taking a key Also, many Elks sponsored the families position like handling Lodge money, or to provide a wonderful Christmas for being Treasurer, that they have lots of the entire family. Gifts were placed in experience. Choose someone very bags and the parents secretly put them knowledgeable and good with people for any key positions that handles Lodge business.

minute. Get help.

run it like a business with good business



# **NORTH** CENTRAL DISTRICT

By Mark A. Walp, VP Annapolis Lodge #622 ma38rk@comcast..net

Welcome to the New Year, North Central. I hope everyone had a safe and happy holiday.

A special thank you to all the Lodges in North Central who participated in the Wreaths Across America which provided Thanksgiving dinners for Veterans and the Children's Christmas Parties. There is nothing better than seeing the smiling faces on kids at that time of the year. Great job!

On behalf of the State President, John C. Loftus and myself, we want to thank all North Central Lodges for their hospitality during our Lodge visits and giving us their time. We wanted to show them the State Association is built up from all Lodges in MD, DE, and DC and that we are here to help in any way we can; Lodges coming together.

A special thank you goes out to Kevin Rose from Glen Burnie Lodge for providing his assistance to Bowie Lodge in getting the Hoop Shoot started at their Lodge. Well done Marcus; great job by all involved. Exalted Rulers and Officers should use their events such as a dance, bull roast, crab feast or just a Friday night dinner as your membership drive opportunities. Don't let those guests slip away without showing them around your Lodge and letting them know you are proud to be an Elk and tell them how we serve our communities and Veterans. Offer them a membership application. Keep North Central "ROOOLLING".

Fraternally,

Mark A. Walp



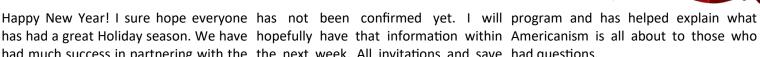
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#### By Linda Vibbert, State Chair Americanism

local Lodges has passed and the District this newsletter but was unavailable. level deadline is this month. looking forward to seeing all the various winners from both contest and age groups. We will be soon narrowing the winner's list for the State level; look forward to the complete list in our next newsletter.

had much success in partnering with the the next week. All invitations and save had questions. local District School and Social Services in the dates will be sent out promptly as I want to thank everyone for their some areas. We have been having many we have our final winners list and the more entries this year from the local tentative date and time of the banquet. I levels and filtering up. The deadlines for was hoping to have more information for

Americanism Bags, complete with State information about both our contest and President Elect Stu Burgoon for all their several Americanism items such as the help and support along the way this Flag history pamphlets, Americanism year. coloring booklets, crayons, flag pins, Here's to a great year in 2020! God Bless I will also need to e-blast the date for pens and other items. This has helped us America! this Year's Americanism Banquet as it spread the word about our great Organization! Happy New Year!



support and efforts with this Year's Americanism Program Contests from the local Representatives to the District Chairperson and the many volunteers I am This year, we have implemented giving who helped. A Special thank you to Past schools and other children programs State President Mary Cardinal-Vogt, President John Loftus

> And the B.P.O.E.



#### **ELKS NATIONAL** VETERAN SERVICE COMMISSION

By Bob McIntyre, Chairman, ENVSC

to veterans moving into new facilities. living in transition homes with their vet- quests that are presented to them. ENVSC Reports that 300 Freedom Grants eran parents. and resources needed to provide active, essential support to veterans, military members and their families in the communities where they live.

erans throughout the Maryland and Del- is reflected in the ENVSC Annual Report.

aware area. The Welcome Home project works closely with the Washington DC VA HUD-VASH and Veteran Homelessness Departments. The Welcome Home Project has provided furniture, security The Elks National Veterans Service Com- The MD, DE & DC Elks Association ENVSC deposits, and motel and transition home mission operates from a generous grant has VAVS Reps in 4 VA Hospitals, 2 State rent for homeless veterans. The Welfrom the Elks National Foundation. The Homes, and 2 Airport USOs and a Fischer come Home Project, which is directed by ENVSC Annual Report 2018-2019 states House. Each Rep visits a facility at least Carl Robinson, is recognized nationally. that 148,859 Elk members volunteered once a month and sometimes more. The Army of Hope is becoming a recog-704,121 hours in service of ENVSC Pro- They provide entertainment, comfort nized go-to source for the VA and other grams. The Voluntary Service Program items, gift cards, electric razors, and non-profit organizations searching for with Elk members, VAVS Reps, and Depu- clothing, and they host monthly bingo veteran assistance. The Army of Hope ty Reps provide vital, reliable support for and pizza parties. They greet the de- has partnered with the Wilmington VA to veterans living in 343 VA Hospitals and parting and returning Military personnel replace a home air conditioning unit for a State Homes across the country. Elk rep- being deployed or returning at the air- blind veteran, remodel a bathroom for a resentatives visited 636,865 veterans at ports where they have provided Gift family of a deceased veteran, and assistthese facilities. The Welcome Home Pro- Cards, water and stationery, compli- ed a HUD-VASH veteran with tuition for a ject has pledged to help end veteran ments of the ENVSC. Nine MD, DE & DC college course. As we approach the winhomelessness. This year the Welcome Lodges received the Freedom Grant. The ter months, the Army of Hope will be Home Project helped 778 veterans with grants provided the financial support for receiving requests to assist veterans with assistance with rent, security deposits, Lodges to host cookouts, take veterans fuel and utility bills. I want to thank the and utilities. Lodges across the country to baseball games, host fishing tourna- ENVSC District Chairmen for their suphave provided 1,437 Welcome Home Kits ments, and provide clothing for children port and for their approval of the re-

Lastly, I want to thank all of the Lodges, were awarded, giving Lodges the support The MD, DE, DC Elks Association Wel- members, and volunteers of the MD, DE come Home and Army of Hope Programs & DC Elks Association for their continued continue to grow each year, assisting vet- support of the veterans' programs which



# **SOUTH WEST DISTRICT**

By Dolly Broom, VP St. Mary's Co. Lodge #2092

A new year is a great time to look at our past accomplishments and set new goals for the future. I am happy to report I have completed all my visits to the required Lodges. I thank all the Lodges for their warm receptions. I thoroughly enjoyed my time meeting and visiting with the members.

The Southwest District has been busy spreading the good deeds of Elkdom to those in need. Thank you to the Lodges that have shared some of their excellent work.

Deale Lodge used a part of their Gratitude Grant to support Boy Scout Troop 853 in the purchase of tents, camp cooking supplies and lanterns. Their 3rd Annual Elkie Artists event was a huge success!! The students raised \$1,200 selling their art. With the art sales, the students decided to donate \$400 towards toys for the Lighthouse Shelter and to send \$500 to the American Cancer Society. The remaining sales money will replenish stock for the program. Deale also hosted three local families for Christmas. Lodge members provided all of the donations for parents and children. Members held a pet adoption event at the Lodge for black labs, and Lodge families adopted some of the labs.

Waldorf Lodge has made good use of their Spotlight grant and provided for Veterans in their area. Their "COMMUNITY BABY SHOWER" held at the Charles County Department of Health on November 21st was a huge success. Several programs were available to include Maryland WIC, United Healthcare, Charles County Public Library, CPR for infants, to name just a few. The event helped over 300 people. The grant enabled them to bring books for a literacy program, diapers, pull-ups, wipes, thermometers, potty chairs, blankets and drug awareness to our community. A big shout out goes to Carolyn Barnett, Avon Representative for her donation of 39 Herbie the Hedgehogs for our Baby Shower. Waldorf hosted their Annual Veterans Thanksgiving Meal. They had approximately 25 Veterans in attendance including several from Charlotte Hall as well as a veteran from Waldorf Lodge. They also donated School Supplies to Dr. Brown's Elementary School in Waldorf, MD.

Camp Springs Lodge hosted their ENF Fundraiser on October 26, 2019. Guest Chef Joe Sartori, PER, and volunteer members, prepared their annual Spaghetti Dinner to benefit ENF. Fifty guests attended the dinner. The money raised supported the Elks National Foundation. On November 8, Camp Springs celebrated veterans by sponsoring its Annual Veteran's Celebration and Charity Silent Auction Event. There were 200 participants in attendance. Local Veterans, first responders, as well as veterans from Charlotte Hall, MD and Access House D.C., their family members and guests attended. Karen Z. Silcott, LCSW, Air Force Veteran, Department of Veteran Affairs, was the keynote speaker with Dr. James Dula, Veterans Affairs Officer providing additional remarks. Music, dancing and a Charity Silent Auction rounded out a wonderful evening. Camp Springs also hosted Thanksgiving Dinner for 200 members, invited veterans, active-duty military, police officers, and firefighters. The dinner was possible through donations of food and money from sponsors and members. For 3 days (December 9-11, 2019),

400 special needs children from local area elementary schools visited Lodge #2332 for a Christmas Day Party. A magician performed magic tricks for the children as well as engaged them in the performance. The children dined on burgers, hot dogs, chips, cookies, ice cream and drinks. The children had an opportunity to meet Santa Claus and receive a gift.

St. Mary's County Lodge used their Spotlight Grant to hold a Community Baby Shower. The Lodge was able to give all of the members supply donations PLUS use of the grant money for the purchase of additional baby supplies and children's books. The Lodge returned to participating in the Soccer Shoot program and hosted the District Shoot with 32 kids competing. The Lodge held the 61st Annual Charity Ball to benefit The National Kidney Foundation. The Elk of the Month programs raised \$1,300 for Southern Maryland Vacation for Vets, donated 25 cases of food and \$2,000 to Mike's Bikes Holiday Dinner Delivery. Members also helped prep and pack all of the dinners for delivery.

Thank you to the Lodges that have shared their good deeds. I hope all had a Merry Christmas and enjoyed time with their families. I look forward to seeing everyone in the New Year. (Photos on page 14)



# WINTER SOCCER SHOOT REPORT

By Dolly Broom, VP SW District

I am proud to say that we have children from four of our Districts competing in the State Soccer Shoot. The event will be on Jan. 11, 2020 at Soccer Dome 1 in Jessup, Maryland from 1-4pm.

Awards will follow at Laurel Lodge #2283. Thank you Laurel for hosting. We have 30 children slated to compete. Trophies are ordered and ready for the big day.



# 156<sup>TH</sup> GRAND LODGE CONVENTION

By Warren Johnson, PSP, General Chairperson johnsoncomputer@verizon.net

It has been over 100 years since Baltimore has hosted a Grand Lodge Convention. The Maryland, Delaware, and District of Columbia Elks Association has the honor and task of serving as the Local Support Committee for the 2020 Convention. The official dates are July 5 to July 8, 2020.

Over the past several months, the 2020 Committee has been meeting to lay the groundwork for this important task. Sub-committee chairs have been appointed, items for sale in our Host booth have been selected and quotes obtained from vendors. In addition, three members of the Association had their designs selected to be used in connection with the Convention and you will see these posted to the right: Corey Bradley-host badge, Janie Swigert-volunteer vest, and Connie Frere-official convention pin.

Based on conversations with the committees from St Louis and San Antonio, we are looking for 175-200 volunteers for the Convention. Forms are available on our State Web site and on page 15 of this newsletter. The more volunteers we have, the less time each will need to work. We need to have people for the following areas: registration, ritual, vendor area, sales/information booth, opening ceremony, and a group of early risers to hand out the newsletters, and other printed material as needed, as well as directing visiting Elks to the meeting hall, and other areas as well.

The workload will be Friday to Wednesday morning with most volunteers needed Saturday and Sunday. We will need a few volunteers for BWI Airport June 29-July 1 as greeters for the arrival of dignitaries. PSP Carl Robinson is working with BWI and we will determine what volunteers will be needed for July 4 and 5.

Once we have a manpower listing put together, we can determine what duties individual members will have. That being said, we need you to step forward and volunteer. Please send your forms to PSP Vince Pingitore soon.

Members who sign up with the Committee and their spouse, will have the Convention registration fee waived. For those who have been to a recent convention that is usually \$60.00. Sorry, the waiver does not apply to the Exalted Ruler or DD Designate. Each Volunteer will be supplied with a convention vest and host badge. Those assigned to a position needing a jacket and tie, will be notified in advance.

If you have any questions, feel free to send me an email.





Corey Bradley Host Badge Severna Park Lodge



Connie Frere Pin Design Kent Island Lodge



Janie Swigert Volunteer Vest Kent Island Lodge



George Tunnicliff, State Membership Chairperson Cell: 301-643-3597 tunnicliff69@hotmail.com

All Members,

Happy New Year!



As we move into the final quarter of our Elk year, this is your last chance to make sure everyone has renewed their memberships and contacted those who have fallen behind. Remind them of the good things the Elks do and why they became members. This is also a good time to find out why they did not renew so you can address any issues. Remember you can help out the long-time older members in need.

Many Lodges will be announcing membership drives. Post notices in your monthly bulletins and social media accounts. Remind them you need a current membership to attend the convention in Baltimore this year. Contact me if you need additional ideas or help with your Lodge Initiations.

Make sure new membership applications are visible and easy for guests to obtain when visiting with their member friends. Make every effort to get everyone in the pipeline initiated before April so we can finish another year with a gain in membership.

Thanks for all your work. I look forward to some high totals in the next couple of months!

Fraternally, George



# ACCIDENT PREVENTION REPORT

#### By Stu Burgoon

#### Calling All Elks !!!!!

I hope you all had a wonderful and joyous Christmas and "SAFE" Happy New Year.

Accident Prevention is so important to the well being of our Lodges and safety of our members.

This newsletter article will cover several topics to keep our Lodges well maintained, members and guests safe and an all-around healthy environment in our buildings.



Members and guests who slip and fall represent the most frequently reported liability claim.

#### Please consider the following:

- Use floor treatments and cleaners designed for non-skid flooring.
- Avoid cluttering halls and walkways with anything that could cause a distraction or reduce visibility.
- Repair or replace worn carpet or damaged flooring.

- Limit access to areas with multilevel flooring, stages, stairways, and ramps.
- Place warning signs where appropriate.
- Utilize adequate lighting inside the Lodge and outside the Lodge.
- Utilize mats at entrances/exits during inclement weather.
- During the winter months, ice/snow should be removed from steps, walkways and parking lots in a timely fashion and keep records that document the snow/ice removal work.
- Restrooms should be monitored on a regular basis to make sure that spills or other hazards are eliminated in a timely fashion and maintain records that document the inspections. This is especially needed during rentals and large Lodge events.

#### **BEWARE OF SCAMS**

There are several Lodges and members who have had unwarranted scam calls about overdue BG&E bills, cable bills and computer scams that you have been hacked, etc. Make sure the person on the other end of the phone or e-mail is legit.

Scam artists always follow the money,

- so look out for the following:
- Deposit cash in the bank promptly, do not wait until the next day.
- Government agencies/Law Enforcement never ask anyone for cash for any reason.
- Do not provide anyone with bank account information.
- The IRS never directs Not For Profit Corporations to make special payments.
- Someone "in need" requests plane fare and cash since they heard that the Elks do good deeds.
- An unsolicited "free" inspection of the roof or crawlspace will result in an unnecessary repair bill.
- An unpaid utility bill, "If not paid in an hour, they will shut off power to the Lodge.
- It goes on every day. You would be surprised how many people pay \$\$.
- Just be aware that not all solicitations are from reputable businesses
- Remember, always have common sense
- Be practicable and "BE SAFE"
   Have an "Elkstanding" Day!





# **SCHOLARSHIP COMMITTEE**

By Lynn Evans

The MVS (Most Valuable Student) Scholarship Contest committee has now completed the Lodge and District judging. The winners at the District level now move on to the State

Judging on February 6 - 24. Winners at the state level will be notified by the Elks National Foundation after the close of judging.

Our State Association Skilled Trades Scholarship applications have been available since November 1, 2019, on the state web site. To access the application, please go to www.mddedcelks.org/scholarship.html. Then go to Committees M – Z (Scholarships) and then scroll down to Skilled Trades Scholarships. The guidelines and application are available there. The dead-line for application submission is April 15, 2020.





# SOUTH EAST DISTRICT

By Susan Caldwell, VP, Ocean City Lodge #2645 susu610@comcast.net

By the time you read this, all the holidays will have passed, and we will be into a New Year. The past few months have flown by and I have learned so much more about the South East District, especially how strong Ekdom can be when we all care, share, and work together. I have visited all but two Lodges, both representing the State President or accompanying him.

During these visits, I have encountered many different levels of hard work, happiness and sadness. My first visitation was to Cambridge on the eve of the funeral of a much-loved member. Sad, but also happy to tell of the wonder of their Elk missing and leaving an "empty chair." They chose not to move the meeting to a more convenient time but carried on as they thought the passing member would have wanted.

My second visit was to Crisfield, whose members rallied to elect a new Exalted Ruler and work together to boost their Lodge and continue to strengthen.

My third visit was to Seaford, a Lodge busy with plans for the next month or so that would include keeping their members busy and also activities that will encompass the locals---that's how new memberships come about.

My fourth visit was to Pocomoke, a busy and active Lodge, but also dealing with the news of a dear member in extremely fast and declining health.

I will do my final visit in January to Kent Island and am looking forward to that also.

All of these Elks had several things in common, the love of being an Elk, caring about the youth, veterans, community and each other. In visiting with our President, John Loftus and hearing each of his talks to cover his theme, "Growth through Community Awareness," as adjusted to each Lodge, I learned much at each meeting. May every Lodge know the State Association exists to help and assist in any way possible, as the same committees exist in both---we are ONE.

May the New Year bring only good to every Lodge, but always keep in mind, we are here for one another, you only need to reach out.

Susan Caldwell



Veterans Day at Cape Henlopen

Veterans receiving banner from Hometown Hero's Boardwalk display— Ocean City Lodge





Getting together after meeting in Ocean City Chuck Zellen, Susan Caldwell, Joan Thompson, Eileen & John Loftus



# **NORTH EAST DISTRICT**

By CP King, VP Milford Lodge #2401 cpkingelksofnortheast@gmail.com

Season Greetings from the Northeast! My how time flies. Hopefully, you have had a

wonderful holiday and a Happy New Year. As we move forward with Elkdom in 2020, let's not forget the good that we as Elks have achieved and plan to accomplish this calendar year. We are now halfway through our state association's year and as I roam through the North East, I am proud to see the great things going on with the charity of Elkdom. Remember it is better to give than receive, which I have witnessed.

It's also Hoop Shoot and Soccer Shoot time. It is a great time to express our community awareness, thank a veteran, and help needy families. Also coming soon with our Lodges, another year is beginning with nominations for next year's officers. I encourage the members of your Lodge to be considerate and nominate a good candidate for the office of choice.

IT'S THE FUTURE OF YOUR LODGE. We as the great Elks, need all the best and I believe it starts with "you," great Elks. There is a verse I would like to share, "If you get out there and you're liked, others will want to be like you." I have heard someone likes that too. With that said, I will be looking forward to seeing everyone in the future of my travels in Elkdom. Have a safe and happy journey.



Members of Dover Lodge #1903 prepared holiday meal bags for 20 needy families for Thanksgiving and Christmas, thanks to a Gratitude Grant.

# **CAMP SPRINGS ELKS LODGE #2332**

Shelva Redd, Trustee Public Relations Chair Camp Springs Elks Lodge #2332 Dancergrand1@verizon.net (301) 599-1895/(301) 399-9233

On December 9<sup>th</sup>, 10<sup>th</sup> and 11<sup>th</sup>, 2019, Camp Springs Elks Lodge hosted its annual Christmas parties for the Special Needs children population of schools in Prince Georges County, MD. Over three days, approximately 600 school children and their teachers joined Elks volunteers (and non-Elks volunteers) in celebrating the Christmas Season.

Everyone in attendance was treated to lunch, Christmas music, magic performed by Myklar the Magician, and a magical visit from Santa. Santa (PER Charlie Spadone) presented each child with a wrapped gift bearing their name. These parties are a tradition at the Camp Springs Elks, that started over 50

years ago. Pictured is one of the adorable children assisting Myklar the Magician. Everyone left the Lodge happy and with hearts filled with the Christmas spirit.

The Lodge held its Annual ELKS National Foundation (ENF) Spaghetti Dinner and Halloween Costume Party on October 26, 2019. Joe Sartori, PER, works very hard as our ENF chairman and is a community favorite when it comes to his spaghetti dinners.

November 9th was the Annual Veterans Day Celebration with guest speakers, Karen Z. Silcott, LCWS, Air Force Veteran and Readjustment Counselor, U.S. Department of Veterans Affairs and Dr. James Dula, Prince Georges County Veterans Affairs Office. The celebration included a silent auction and lavish buffet. We had the pleasure of recognizing three distinguished WWII veterans Mr. Orrell J. Blakeman (99 years old), Mr. Calvin J. McMillian (96 years old), and Mr. Earl Atherton (late 90's).



ER Walter Benson and Karen Z. Silcott, LCWS, Air Force Readjustment Counselor



Myklar the Magician and his assistant



(From left to right) - Walter Benson ER, Lodge Member and Former Lodge Secretary, Mary Griffith and PER, Joe Satori, III



Dr. James Dula, Prince Georges County Veterans Affairs Office



By Margie McIntyre 302-354-5405 mcintyrem22@yahoo.com

Happy New Year to All! I hope that everyone had a joyous holiday season.

As we enter the New Year, 2020, we are a short three months away from the end of our Elk Year. How are we doing with our ENF Contributions? As of December 8<sup>th</sup>, the MD, DE & DC State Association was in 23<sup>rd</sup> place nationally. Twenty-three of our Lodges have met the Grand Exalted Ruler's goal of \$4.75 per member (that means that 14 Lodges have not), and 4 Lodges have met our State President's goal of \$10.00 per member (that means that 33 Lodges have not). Take a look at

Rank Lodge	Members	Total Donations	Per- Member
1. Abingdon, MD, #2354	231	\$3,370.65	\$ 14.592
2. Kent Island, MD, #2576	739	\$10,267.50	\$ 13.894
3. Newark, DE, #2281	449	\$6,171.17	\$ 13.744
4. Essex, MD, #1866	476	\$6,260.00	\$ 13.151
5. Selbyville, DE, #2173	164	\$1,575.57	\$ 9.607

the top 5 Lodges in our State as of December 8th in the chart below:

When we come together for our Spring Conference at Hagerstown Lodge the weekend of March 20-22, 2020, Grand Exalted Ruler Robert L. Duitsman will be with us. I am hoping all Lodges have reached his goal by that time. Please make that your Lodge goal and submit any donations you have collected in time for them to be recorded.

The Mission of ENF is to help Lodges build stronger communities. For the 2019-2020 year, 29 of our Lodges received 63 Grants which totaled \$131,000, so there is great work being done in our communities, for our veterans, and for our youth. In addition, Dover, Laurel and Washington-Rockville Lodges all received an Impact Grant. Congratulations to all. The deadline to submit Grant applications passed on December 31<sup>st,</sup> so please get your Final Reports submitted. ENF recently launched a new CIP Grant History page where Lodges can review their information and Final Reports due dates.

I would ask that all Lodges work diligently with their fundraising in this last quarter of our year to move our State Association forward. And remember, all monies must be received by the ENF office by March 31<sup>st</sup>.

Thank you for your continued support of ENF!



Angela M. Meyer,
Director of Operations Elks Camp Barrett
ecbsecretary@outlook.com
410-224-2945 (camp) | 410-739-5575 (cell)

#### Happy New Year from ECB

If you think Santa Claus and his elves were busy this year, well, he has nothing on Santa George and his hard-working crew of volunteers and camp staff.

November brought 1,000 weekend guests to the campus with the annual Navy Football Game and Scout Camporee. Thank you to everyone who came by and helped make it happen. From the Master of Parking to the Stewards of Pot Scrubbing, every hand was needed and appreciated. The ECB Executive committee continues to manage the business of the camp with finesse and dedication and this year our Lodge representative corps has gone above and beyond volunteering for all matters of jobs and duties. Thank you to all who give of their time to keep our wonderful State Major Project running

well and continuing its mission to serve youth and families.

Lodges are currently working on their budgets, so Lodge Representatives or Exalted Rulers, please include a request for camper fees in your budget. This coming season the camper fee is still \$150 per child, same as last season. Our goal is and has been, that each Lodge sends one needy child as a Lodge paid camper for every 25 members. Campers who are not in need may also attend ECB as self-pay campers. Preference is always given to needy and deserving campers. Below is the Summer Camp Calendar, the camp brochure is available on-line after January 15th and on-line camp registrations will open on February 1st.

U + ME @ ECB = A GR8 Place 2B!



#### When is Summer Camp 2020?

Staff Week	June 15 - 19
Girls Week #1	June 21 - June 26
Boys Week #1	June 28 - July 3
Girls Week #2	July 5 – July 10
Boys Week #2	July 12 – July 17
Girls Week #3	July 19 – July 24
Co-ed Teen Leadership Week	July 21 – July 26 This week is a co-ed camp week for teens ages 13 through 15*

# FINANCIAL REPORTING SYSTEM (FRS) Only 77 Days Left! STATUS AS OF JAN 12, 2020

By Paul Helsel, State Sponsor

#### Progress week of 1/6 thru 1/12:

- Oakland submitted some Activity data
- Cape Henlopen submitted Activity data
- Westminster corrected YTD and Activity data
- Dover submitted a Balance file

#### **Current Status:**

- 19 (\*) Complete and submitting financials
- (\*): Some issues but Activity data has been submitted
- 5 Partial have submitted budget and/or balance
- 3 Started have submitted Mapping file only
- 9 Acknowledged FRS emails but no progress to report
- 1 No contact (Havre de Grace)

#### Submitted data that needs attention:

- Frederick: Budget file does not appear in reports needs to be resubmitted
- Cambridge: Balance file does not appear in reports needs to be submitted
- Westminster: Balance file does not appear in reports needs to be
- Oakland: Balance file does not appear in reports needs to be resubmitted
- Cape Henlopen: Balance file does not appear in reports needs to be resubmitted
- Calvert: Balance file does not appear in reports needs to be resubmitted
- Severna Park: Financial values for July, Aug, and Oct were submitted as negative (incorrect formatting)
- Easton: Missing financials for September
- St. Mary's County: Missing financials for August

#### Items to note:

There are **77 days remaining** to become compliant

Compliance requires that Lodges be converted to the Grand Lodge Chart of Accounts on 4/1/20.

- With 18 Lodges not yet compliant we need nearly two Lodges to become each week to meet the deadline
- December data is due by Friday
- Several Lodges have not submitted November data this is now overdue
- There are still Lodges that have not submitted financial data for October, which was due over a month ago.

Continued on page 14

\*Files but no Actuals



Name	Number	District			
Frostburg, MD No. 470	470	3840			
Frederick, MD No. 684	684	3840	Bud		
Salisbury, MD No. 817	817	3760			
Crisfield, MD No. 1044	1044	3760			
Cambridge, MD No. 1272	1272	3760	Bal		
Easton, MD No. 1622	1622	3760			
Pocomoke City, MD No. 1624	1624	3760			
Essex, MD No. 1866	1866	3680			
St. Mary's County, MD No. 2092	2092	3800			
Newark, DE No. 2281	2281	3720			
Bowie, MD No. 2309	2309	3680			
Seaford, DE No. 2458	2458	3760			
Severna Park, MD No. 2482	2482	3680	Act		
Kent Island, MD No. 2576	2576	3760			
Broadneck, MD No. 2608	2608	3680			
Calvert, MD No. 2620	2620	3800	Bal		
Towson, MD No. 469	469	3680	M-B-B		
Camp Springs, MD No. 2332	2332	3800	M-B-B		
Waldorf, MD No. 2421	2421	3800	M-B-B		
Dover, DE No. 1903	1903	3720	M-B-B		
Westminster, MD No. 2277	2277	3840	Bal		
Abingdon, MD No. 2354	2354	3720	M-B-B		
Cape Henlopen, DE No. 2540	2540	3760	Bal		
Hagerstown, MD No. 378	378	3840	Мар		
Annapolis, MD No. 622	622	3680	Мар		
Oakland, MD No. 2481	2481	3840	Bal		
Washington DC-Rockville, MD No. 15	15	3800			
Wilmington, DE No. 307	307	3720			
Prince Georges County, MD No. 1778	1778	3800			
Selbyville, DE No. 2173	2173	3760			
Glen Burnie, MD No. 2266	2266	3680			
Laurel, MD No. 2283	2283	3680	Мар		
Milford, DE No. 2401	2401	3720			
Chestertown, MD No. 2474	2474	3720			
Deale, MD No. 2528	2528	3800			
Ocean City, MD No. 2645	2645	3760			
Havre de Grace, MD No. 1564	1564	3720			
*Actuals - done	*Acknowle	edged			
*Files but no Actuals	*No conta	-4			

\*No contact

# FRS Continued from Page 13

**DDs**: Please contact Lodges that are overdue and have them send this data.

#### All State and District Leadership (including DDs):

Please work with your Lodges and encourage them to complete this process. Have them send sample files to A&BP Committee Chairman Bill Simonds wislambs@gmail.com when they have problems and he will help correct them.

Thanks to all those Elks at the Lodge, District and State levels who are working so hard to get our 36 Lodges up and running with the FRS by April 1, 2020.

# AUDITING & BUSINESS PRACTICE

Bill Simonds State Chair Auditing & Business Practices Committee State FRS Coordinator wjslambs@gmail.com

Per the State By-Laws, the Auditing and Business Practices Committee will provide advice, counsel and guidance in financial matters of the Association and to the member Lodges upon their request. Since September, there have been no requests for assistance from the Lodges.

The Committee has been actively involved with the rollout of the new Financial Reporting System and many hours have been spent working with Lodges, in person, over phone and by email, to help get their data submitted. All Lodges have been contacted and made aware of the requirement to become compliant with the FRS.

Fewer than half the Lodges are compliant. By 1 April 2020, the Lodges not only need to have financial data submitted, but they also need to have converted their chart of accounts to the latest version of the GL Standard. A weekly status report is being provided to the District A&BP chairs, the District Deputies, and the State Sponsor. (*Refer to the chart found on page 13 to see your Lodge's status*.)

Glen Burnie has replied that FRS is lower priority and no work is being done at this time (though they have given assurance it will be done by 4/1/20), and Havre de Grace has not replied to any of my requests for status.

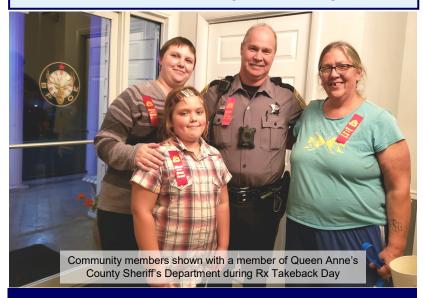
The North Central District Chair became vacant and has been filled by Tammy Mathena from the Essex Lodge. She worked to get the Essex Lodge compliant with the FRS and is now helping to get other Lodges compliant.

# Letter from the Drug Free Coalition:

Angela Meyer, South East District Deputy

Kent Island Elks #2576 was the number one collector of used and unwanted medications in the month of October and took in 141 pounds of medication to be responsibly disposed of. KI Elks Lodge took in more than the Kent Island Fire Company!

Nice work, Kent Island Elks DAP (Drug Awareness Program).



#### (BELOW) SOUTH WEST REPORT CONTINUED FROM PAGE 7





Waldorf Lodge #2421 Baby Shower







# Maryland, Delaware, and District of Columbia

www.ElksCampBarrett.org - State Major Project

Elks Association

## VOLUNTEER REGISTRATION FORM **ELKS NATIONAL CONVENTION** Baltimore, Maryland July 5-8, 2020

Last Name First Name Spouse (for guest registration) (If spouse is also a volunteer, use separate form) Lodge Name & Number Membership No. Highest/Current Grand Lodge or Lodge Office Address City/State ZIP Best Phone E-mail \_\_\_\_\_ Additional Comments or Work Preference \* Any Work Limitations

#### Staffing needs:

Airport Greeting	Standing	(1st Mon, Tue and Wed)
Registration	Standing and Sitting	(Sat and Sun, a few Fri, Mon and Tue)
Ushering	Standing	(Sun PM, Mon thru Wed AM)
Ritual	Standing and Sitting	(Fri thru Tue)
Legislative	Standing and Sitting	(Tue morning)
Manpower Room	Sitting, Errands	(Fri thru Tue)

#### Please Check All Days You Can Work

	JULY				JL	JLY			
Mon	Tue	Wed	Thur	Fri	Sat	Sun	Mon	Tue	Wed
		1 <sup>st</sup>	2 <sup>nd</sup>	3 <sup>rd</sup>	4 <sup>th</sup>	5 <sup>th</sup>	6 <sup>th</sup>	7 <sup>th</sup>	8 <sup>th</sup>

#### \*Your Membership Number is Required:

...to have your convention registration fee waived. Volunteers are not "paid" and are responsible for their expenses, including travel and hotel.

Exalted Rulers or Lodge Representatives, and DDGER-designates are not eligible for waived registration fees, but are still welcome to assist!

#### Register by mail, email or fax:

Vincent A. Pingitore, Jr., PSP

MD-DE-DC Host Committee Registration Chair 12200 Peabody Ln., Charlotte Hall, MD 20622-3725

Email: vinniep@hughes.net

Phone: 301-704-8323

General Chairman: Warren H. Johnson, BOGT

Email: johnsoncomputer@verizon.net

Cell: 301-606-6133



## MARYLAND, DELAWARE & DISTRICT OF COLUMBIA ELKS ASSOCIATION

#### SPRING MEETING MARCH 20—23, 2020

Hagerstown Elks #378 11063 Robinwood Drive Hagerstown, Md. 21740

We will be Honored with a visit from our Grand Exalted Ruler Robert L. Duitsman and Elkdom's First Lady Beth. More details to follow.

#### DINING AND ENTERTAINMENT REGISTRATION

Friday, March 20, 2020

11:00 am—2:00 pm Lunch—Lodge Menu 1:00 pm—5:00 Registration (meeting information available) 5:00pm—8:00pm Dinner in the Dining Room Prime Rib Buffet

Must make Reservations for Dinner

8:00 pm to 11:00 pm Entertainment in Social Quarters

Saturday, March 21st, 2020

7:30am - 9:30am - Breakfast Buffet 8:00am - 4:00 pm—Registration (meeting information available at Registration)

11:30am - 2:00pm—Lunch Buffet w/Soup, Cold Cuts, Chips & Salads

6:00pm-8:30pm- Dinner Seafood Buffet

Must make Reservation for Dinner

8:30pm—Awards and entertainment

Sunday, March 23rd, 2020

7:30am—9:30am - Breakfast Buffet 8:00 am- 10:00 am Registration 9:00—Noon State Meeting

1:00pm - 3:00pm - Lunch

Reservations for all meals must be made by February 28th, 2020

Use the form below for meal reservations. You may pick up the tickets at Registration.



To guarantee your meal reservations, please complete the form below and mail with your payment no later than February 28, 2020. Make checks payable to Hagerstown Elks #378, 11063 Robinwood Drive, Hagerstown, MD 21742 ATTN: Ruth Collins Shaw

	MENU	PRICE/MEAL	#NEEDED	\$ ENCLOSED
FRIDAY LUNCH	MENU	OFF MENU	N/A	N/A
FRIDAY DINNER	PRIME BUFFET MUST MAKE RESERVATIONS	\$30.00		
SATURDAY BREAKFAST	BREAKFAST BUFFET	\$10.00		
SATURDAY LUNCH	MAKE YOUR OWN SANDWICHES (TURKEY, HAM, ROAST BEEF, TUNA) CHIPS, SALADS & SOUP	\$12.00		
SATURDAY DINNER	SEAFOOD BUFFET MUST MAKE RESERVATIONS	\$40.00		
SUNDAY BREAKFAST	BREAKFAST BUFFET	\$10.00		
SUNDAY LUNCH	MAKE YOUR OWN SANDWICHES (TURKEY, HAM, ROAST BEEF, TUNA) CHIPS, SALADS & SOUP	\$12.00		
TOTAL MEALS		\$	PAYMENT ENCLOSED	\$

#### **HOTELS** (Reservations on your own)

- Hampton Inn, 11716 Dual Highway, Hagerstown, MD 21740 Reference MD|DE|DC Elks for \$119.00+tax/night Phone 301-739-6100
- Comfort Inn, 1801 Dual Highway, Hagerstown, MD 21740 Reference MD|DE|DC Elks for \$79.00+tax/night Phone 301-791-8100

Other Area Hotels—Rates subject to hotel prices:

- Holiday Inn Express 241 Railway Lane, Hagerstown 301-745-5644
- Ramada Plaza, 1718 Underpass Way,
   Hagerstown 301-797-2500